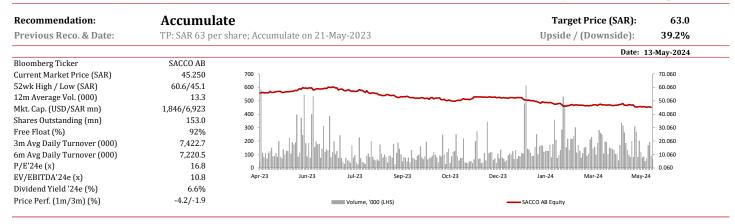




Saudi Cement (SACCO) - 1Q24 Result Review

Analyst: Neetika Gupta



Revenue increased by 4% YoY, ahead of U Capital and Bloomberg estimates

Saudi Cement has reported a revenue of SAR 426.5mn for 1Q24, which was ahead of our expectations of SAR 391mn and Bloomberg estimate of SAR 408mn. Revenue grew 4% YoY and 12% QoQ due to the increase in sales volume and the average selling prices.

Net profit decreased 8% YoY, however, it came ahead of U Capital and Bloomberg estimates

Net profit decreased 8% YoY to SAR 113.8mn compared to U Capital and Bloomberg estimate of SAR 104mn. The YoY decline in the net profit was due to the increase in cost of sales, selling and distribution expenses, general and administrative expenses, finance charges and the decrease in gain on sale of investment related to the subsidiary which offsets the increase in other revenues and the share of profit of investment in an associate. While on QoQ basis, there has been a 10% rise in net profit mainly driven by the increase in the top line, share of profit of investment in an associate, decrease in general and administrative expenses, and finance charges.

Maintain "Accumulate" rating on the stock

Given the underutilized capacity, the company is well placed to benefit from the ongoing recovery in the domestic construction sector. Since 4Q23, the average realization prices have been on the rise as well. We expect better average realizations along with expected higher sales volume to drive revenues as well as margins in the long term. We note the strong set of results reported for 1Q24, ahead of our estimates, and believe that there should be further upside from current trading level. Consequently, we are maintaining the Accumulate rating on the stock.

Valuation

Saudi Cement is trading at 2024e P/E of 16.8x, representing a 6% discount compared to the historical average P/E of 17.8x. Additionally, EV/EBITDA multiple of 10.8x, based on our FY24 estimate, represents a 4% discount compared to the historical average EV/EBITDA of 11.3x.

4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	1Q24e	YoY (%)	QoQ (%)	Var (%)			
427.7	409.6	356.3	315.0	380.9	426.5	390.2	4%	12%	9%			
197.8	175.8	145.1	114.4	137.7	174.8	163.9	-1%	27%	7%			
155.1	123.7	93.7	60.7	84.2	119.3	110.7	-4%	42%	8%			
154.5	123.8	85.2	68.3	103.8	113.8	104.2	-8%	10%	9%			
4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	1Q24e	YoY (%)	QoQ (%)	Var (%)			
2,293.0	2,416.7	2,004.6	2,072.9	2,159.3	2,273.1	2,263.5	-6%	5%	0%			
4022	1023	2023	3023	4023	1024	1Q24e						
36.1%	30.2%	23.9%	21.7%	27.2%	26.7%	26.7%						
27.0%	20.5%	17.0%	13.2%	19.2%	20.0%	18.4%						
4.04	3.23	2.23	1.78	2.72	2.98	2.72						
14 99	15 80	1310	13 55	14 11	14 86	14 79						
	427.7 197.8 155.1 154.5 4Q22 2,293.0 4Q22 36.1% 27.0% 4.04	427.7 409.6 197.8 175.8 155.1 123.7 154.5 123.8 4Q22 1Q23 2,293.0 2,416.7 4Q22 1Q23 36.1% 30.2% 27.0% 20.5% 4.04 3.23	427.7 409.6 356.3 197.8 175.8 145.1 155.1 123.7 93.7 154.5 123.8 85.2 4Q22 1Q23 2Q23 2,293.0 2,416.7 2,004.6 4Q22 1Q23 2Q23 36.1% 30.2% 23.9% 27.0% 20.5% 17.0% 4.04 3.23 2.23	427.7 409.6 356.3 315.0 197.8 175.8 145.1 114.4 155.1 123.7 93.7 60.7 154.5 123.8 85.2 68.3 4Q22 1Q23 2Q23 3Q23 2,293.0 2,416.7 2,004.6 2,072.9 4Q22 1Q23 2Q23 3Q23 36.1% 30.2% 23.9% 21.7% 27.0% 20.5% 17.0% 13.2% 4.04 3.23 2.23 1.78	427.7 409.6 356.3 315.0 380.9 197.8 175.8 145.1 114.4 137.7 155.1 123.7 93.7 60.7 84.2 154.5 123.8 85.2 68.3 103.8 4Q22 1Q23 2Q23 3Q23 4Q23 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 4Q22 1Q23 2Q23 3Q23 4Q23 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 4Q22 1023 2023 3023 4023 36.1% 30.2% 23.9% 21.7% 27.2% 27.0% 20.5% 17.0% 13.2% 19.2% 4.04 3.23 2.23 1.78 2.72	427.7 409.6 356.3 315.0 380.9 426.5 197.8 175.8 145.1 114.4 137.7 174.8 155.1 123.7 93.7 60.7 84.2 119.3 154.5 123.8 85.2 68.3 103.8 113.8 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 3.61.% 30.2% 23.9% 21.7% 27.2% 26.7% 27.0% 20.5% 17.0% 13.2% 19.2% 20.0% 4.04 3.23 2.23 1.78 2.72 2.98	427.7 409.6 356.3 315.0 380.9 426.5 390.2 197.8 175.8 145.1 114.4 137.7 174.8 163.9 155.1 123.7 93.7 60.7 84.2 119.3 110.7 154.5 123.8 85.2 68.3 103.8 113.8 104.2 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 1Q24e 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 2,263.5 4Q22 1023 2023 3023 4023 1024 1024e 3.61.% 30.2% 23.9% 21.7% 27.2% 26.7% 26.7% 27.0% 20.5% 17.0% 13.2% 19.2% 20.0% 18.4% 4.04 3.23 2.23 1.78 2.72 2.98 2.72	427.7 409.6 356.3 315.0 380.9 426.5 390.2 4% 197.8 175.8 145.1 114.4 137.7 174.8 163.9 -1% 155.1 123.7 93.7 60.7 84.2 119.3 110.7 -4% 155.1 123.7 93.7 60.7 84.2 119.3 110.7 -4% 154.5 123.8 85.2 68.3 103.8 113.8 104.2 -8% 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 1Q24e YoY (%) 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 2,263.5 -6% 4Q22 1023 2023 3023 4023 1024 1024e 26.7% 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 2,263.5 -6% 4022 1023 2023 3023 4023 1024 1024e 36.1% 30.2	427.7 409.6 356.3 315.0 380.9 426.5 390.2 4% 12% 197.8 175.8 145.1 114.4 137.7 174.8 163.9 -1% 27% 155.1 123.7 93.7 60.7 84.2 119.3 110.7 -4% 42% 155.1 123.8 85.2 68.3 103.8 113.8 104.2 -8% 10% 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 1Q24e YoY (%) QoQ (%) 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 2,263.5 -6% 5% 4022 1023 2023 3023 4023 1024 1024e YoY (%) QoQ (%) 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 2,263.5 -6% 5% 4022 1023 2023 3023 4023 1024e 1024e 5% 2,00% 2,05% 17.0% 13.2% 19.2% 26.7% 26.7% 27.7% 27.0% <td>427.7 409.6 356.3 315.0 380.9 426.5 390.2 4% 12% 9% 197.8 175.8 145.1 114.4 137.7 174.8 163.9 -1% 27% 7% 155.1 123.7 93.7 60.7 84.2 119.3 110.7 -4% 42% 8% 154.5 123.8 85.2 68.3 103.8 113.8 104.2 -8% 10% 9% 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 1Q24e YoY (%) QoQ (%) Var (%) 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 2,263.5 -6% 5% 0% 4022 1023 2023 3023 4023 1024 1024e VoY (%) QoQ (%) Var (%) 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 2,263.5 -6% 5% 0% 4022 1023 2023 3023 4023 1024 1024e 4024 40.44 40.44 40</td> <td>$\begin{array}{c ccccccccccccccccccccccccccccccccccc$</td> <td>427.7 409.6 356.3 315.0 380.9 426.5 390.2 4% 12% 9% 197.8 175.8 145.1 114.4 137.7 174.8 163.9 -1% 27% 7% 155.1 123.7 93.7 60.7 84.2 119.3 110.7 -4% 42% 8% 154.5 123.8 85.2 68.3 103.8 113.8 104.2 -8% 10% 9% 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 1Q24e YoY (%) QoQ (%) Var (%) 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 2,263.5 -6% 5% 0% 4022 1023 2023 3023 4023 1024 1024e YoY (%) QoQ (%) Var (%) 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 2,263.5 -6% 5% 0% 4022 1023 2023 3023 4023 1024e 1024e 24.7% 26.7% 26.7% 26.7% 26.7%</td>	427.7 409.6 356.3 315.0 380.9 426.5 390.2 4% 12% 9% 197.8 175.8 145.1 114.4 137.7 174.8 163.9 -1% 27% 7% 155.1 123.7 93.7 60.7 84.2 119.3 110.7 -4% 42% 8% 154.5 123.8 85.2 68.3 103.8 113.8 104.2 -8% 10% 9% 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 1Q24e YoY (%) QoQ (%) Var (%) 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 2,263.5 -6% 5% 0% 4022 1023 2023 3023 4023 1024 1024e VoY (%) QoQ (%) Var (%) 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 2,263.5 -6% 5% 0% 4022 1023 2023 3023 4023 1024 1024e 4024 40.44 40.44 40	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	427.7 409.6 356.3 315.0 380.9 426.5 390.2 4% 12% 9% 197.8 175.8 145.1 114.4 137.7 174.8 163.9 -1% 27% 7% 155.1 123.7 93.7 60.7 84.2 119.3 110.7 -4% 42% 8% 154.5 123.8 85.2 68.3 103.8 113.8 104.2 -8% 10% 9% 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 1Q24e YoY (%) QoQ (%) Var (%) 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 2,263.5 -6% 5% 0% 4022 1023 2023 3023 4023 1024 1024e YoY (%) QoQ (%) Var (%) 2,293.0 2,416.7 2,004.6 2,072.9 2,159.3 2,273.1 2,263.5 -6% 5% 0% 4022 1023 2023 3023 4023 1024e 1024e 24.7% 26.7% 26.7% 26.7% 26.7%

Source: Financials, Bloomberg, U Capital Research

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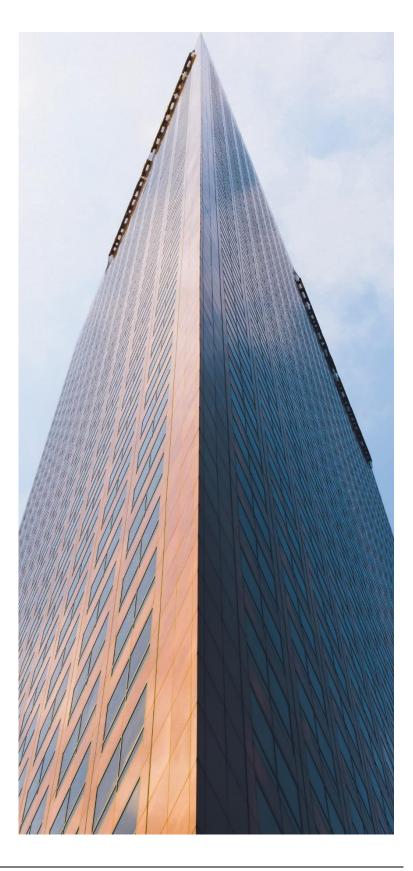
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Recommendation

BUY	Greater than 20%
ACCUMULATE	Between +10% and +20%
HOLD	Between +10% and -10%
REDUCE	Between -10% and -20%
SELL	Lower than -20%

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