REGION FOCUS: WORLDWIDE

The Business Value of Dell Technologies APEX Multicloud and as-a-Service Solutions

IDC's research demonstrates the value of using Dell Technologies APEX as-a-Service and multicloud solutions (e.g., hyperconverged, storage, cyber recovery, and data protection solutions) to run and support their business operations.

Key Results

39%
lower 3-year cost of operations

12%
faster development life cycles

38%
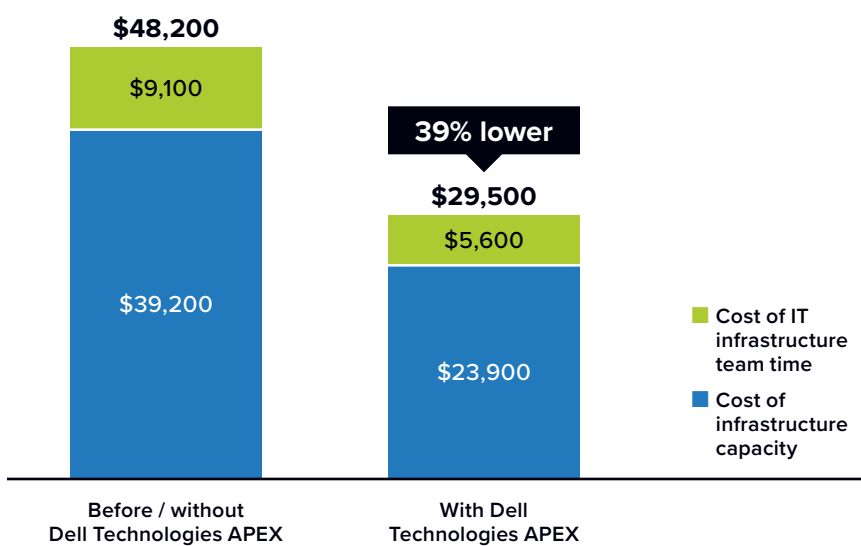more efficient IT infrastructure teams

CUSTOMER QUOTES:

"The biggest thing with APEX is that we're actually able to use what we need instead of overconsuming in resources and spending money that we didn't need to spend, as we had in the past."

"The benefits of APEX are business agility and ability to depend on flexibility and predictability in terms of both cost and reliability for meeting SLAs."

Cost of Operations Benefits

3-year Cost of Operations per 100 Users

$48,200
$9,100
$39,200

39% lower

$29,500
$5,600
$23,900

■ Cost of IT infrastructure team time
■ Cost of infrastructure capacity

Before / without Dell Technologies APEX

With Dell Technologies APEX

⬆ **39%** lower infrastructure costs

⬇ **38%** more efficient IT infrastructure teams

⬇ **53%** less time decommissioning hardware

⬇ **43%** less time patching

⬆ **54%** more efficient helpdesk

Benefits in Terms of:

Agility

⬆ **60%** faster to deploy new IT resources

⬇ **64%** less staff time to deploy new IT resources

Development

⬆ **11%** more productive to deliver more value to business

⬆ **12%** faster development lifecycle

Business Operations

⬆ **$7.66M** higher revenue per organization per year

⬇ **88%** less unplanned downtime

Read the full white paper