

## ATLANTIC & PACIFIC PACKAGING COMPANY LIMITED (APP) FINANCIAL ANALYSIS FOR THE YEARS ENDING 30 JUNE 2018 - 2022



| Atlantic & Pacific Packaging Company Limited  |            |            |            |            |            |  |  |  |
|---|------------|------------|------------|------------|------------|--|--|--|
| Statement of Financial Performance - for the financial year ended 30th June               |            |            |            |            |            |  |  |  |
|   | 2018       | 2019       | 2020       | 2021       | 2022       |  |  |  |
|   | \$         | \$         | \$         | \$         | \$         |  |  |  |
| Revenue   | 14,560,000 | 14,996,000 | 13,955,000 | 13,969,000 | 16,498,000 |  |  |  |
| Other Income  | 238,000    | 154,000    | 161,000    | 126,000    | 272,000    |  |  |  |
| Total Revenue   | 14,798,000 | 15,150,000 | 14,116,000 | 14,095,000 | 16,770,000 |  |  |  |
| Net profit before tax   | 1,084,000  | 2,249,000  | 2,252,000  | 2,395,000  | 1,113,000  |  |  |  |
| Income tax Expense  | (99,000)   | (222,000)  | (215,000)  | (250,000)  | (86,000)   |  |  |  |
| Net Profit after tax  | 985,000    | 2,027,000  | 2,037,000  | 2,145,000  | 1,027,000  |  |  |  |
| Extraordinary item after tax  | -          | -          | -          | -          | -          |  |  |  |
| Net Profit after tax & Extraordinary item   | 985,000    | 2,027,000  | 2,037,000  | 2,145,000  | 1,027,000  |  |  |  |
| OEI in net profit and extraordinary items after income tax                                | -          | -          | -          | -          | -          |  |  |  |
| Net profit after Extraord. items and Income tax<br>attributable to members of the company | 985,000    | 2,027,000  | 2,037,000  | 2,145,000  | 1,027,000  |  |  |  |
|   | 1,454,000  | 2,016,000  | 3,603,000  | 5,200,000  | 6,905,000  |  |  |  |
| Total available for appropriation   | 2,439,000  | 4,043,000  | 5,640,000  | 7,345,000  | 7,932,000  |  |  |  |
| Ordinary dividend provided for  | 320,000    | 440,000    | 440,000    | 440,000    | 440,000    |  |  |  |
| Preference dividend provided for  | -          | -          | -          | -          | -          |  |  |  |
| Transfer to general reserves  | -          | -          | -          | -          | -          |  |  |  |
| Total appropriations  | 320,000    | 440,000    | 440,000    | 440,000    | 440,000    |  |  |  |
| Retained profit at year end   | 2,119,000  | 3,603,000  | 5,200,000  | 6,905,000  | 7,492,000  |  |  |  |

| 2019<br>\$<br>862,000<br>161,000<br>2,374,000 | nded 30th June<br>2020<br>\$<br>2,133,000 | 2021<br>\$                      | 2022       |
|---|---|---------------------------------|------------|
| -<br>862,000<br>161,000<br>2,374,000<br>-     |   | ¢                               |            |
| 161,000<br>2,374,000                          | 2,133,000                                 | ş                               | \$         |
| 161,000<br>2,374,000                          | 2,133,000                                 |                                 |            |
| 161,000<br>2,374,000                          |   | 4,080,000                       | 1,679,000  |
| 2,374,000                                     |   |                                 | 1,243,000  |
| -   | 380,000                                   | 189,000                         | 202,000    |
| -   | 3,269,000                                 | 4,121,000                       | 5,035,000  |
|   | -   | -                               | -          |
| 887,000                                       |   | 92,000                          | 733,000    |
| -   | 3,000                                     | -                               | 441,000    |
| 1,284,000                                     | 6,313,000                                 | 9,254,000                       | 9,333,000  |
|   |   |                                 |            |
| 1,584,000                                     | 4,823,000                                 | 4,385,000                       | 5,240,000  |
| -   | -   | -                               | -          |
| -   | -   | -                               | -          |
| -   | -   | -                               | -          |
| -   | -   | -                               | -          |
| -   | -   | 24,000                          | 75,000     |
| -   | 1,778,000                                 | 1,392,000                       | 919,000    |
| 1,584,000                                     |   | 5,801,000                       | 6,234,000  |
| 3,868,000                                     | 12,914,000                                | 15,055,000                      | 15,567,000 |
|   |   |                                 |            |
| 297,000                                       | 951,000                                   | 1,651,000                       | 2,074,000  |
| 302.000                                       | 283.000                                   | 221,000                         | 232.000    |
| 50,000  |   | 11,000                          |            |
| -   | -   | -                               | -          |
| -   | -   | -                               | -          |
| 394,000                                       | -   | -                               | -          |
| -   | 456,000                                   | 567,000                         | 398,000    |
| 8,000   | -   | -                               | -          |
| -   | 455,000                                   | 463,000                         | 466,000    |
| L,051,000                                     | 2,145,000                                 | 2,913,000                       | 3,170,000  |
|   |   |                                 |            |
| 238,000                                       | 209,000                                   | 250,000                         | 393,000    |
| - 200,000                                     | 1.360.000                                 | 987.000                         | 512.000    |
| 238,000                                       |   | 1,237,000                       | 905,000    |
| 1,289,000                                     | 3,714,000                                 | 4,150,000                       | 4,075,000  |
| 7,579,000                                     | 9,200,000                                 | 10,905,000                      | 11,492,000 |
|   |   |                                 |            |
|   | 4 000 000                                 | 4 000 000                       | 4 000 000  |
| 1,000,000                                     | 4,000,000                                 | 4,000,000                       | 4,000,000  |
| ,603,000                                      | 5,200,000                                 | 6,905,000                       | 7,492,000  |
| ,603,000<br>7,603,000                         | 9,200,000                                 | 10,905,000                      | 11,492,000 |
|   |   |                                 |            |
|   |   |                                 |            |
| -   | -   | -                               | -          |
| -   | -   | -                               | -          |
|   |   | -                               | -          |
| -   | 9,200,000                                 | 10,905,000                      | 11,492,000 |
| -<br>-<br>7.603.000                           |   |                                 |            |
|   | -<br>-<br>-<br>7, <u>603,000</u>          | <br><br><br>7,603,000 9,200,000 |            |



|   | ntic & Pacific Packaging C<br>of Cash Flows - for the fin |                           | d 20th Juno         |              |              |  |
|---|---|---------------------------|---------------------|--------------|--------------|--|
| Statement o                               | 2018  | ancial year ender<br>2019 | d 30th June<br>2020 | 2021         | 2022         |  |
|   | 2010  | Inflows (Outflows)        |                     |              |              |  |
| Cash flows from operating activities      | \$  | \$                        | s s                 | Ś            | Ś            |  |
| Receipts from customers                   | 14,556,000  | 14,638,000                | 15,397,000          | 13,820,000   | 15,657,000   |  |
| Payment to supplies and employees         | (12,391,000)  | (12,293,000)              | (10,727,000)        | (10,472,000) | (15,050,000) |  |
| Dividend received                         | (12,551,000)  | (12,255,000)              | (10,727,000)        | (10,472,000) | (15,050,000) |  |
| Interest received                         |   |                           | _                   | _            | -            |  |
| Borrowing costs                           | (85.000)  | (109.000)                 | (109.000)           | (116.000)    | (133,000)    |  |
| Income tax paid                           | (2.000)   | (284,000)                 | (273,000)           | (219,000)    | (446,000)    |  |
| Insurance Proceeds                        | (2,000)   | (201,000)                 | (275,000)           | (215,000)    | (            |  |
| Net Vat Paid                              |   |                           | -                   | -            |              |  |
| Payments relating to extraord. item       |   |                           | _                   |              |              |  |
| rayments relating to exclusion item       |   |                           |                     |              |              |  |
| Net cash provided by operating activities | 2,078,000   | 1,952,000                 | 4,288,000           | 3,013,000    | 28,000       |  |
| Cash flows from investing activities      |   |                           |                     |              |              |  |
| Purchase of investments                   | -   | -                         | -                   | -            | -            |  |
| Fixed asset acquisitions                  | (1,477,000)   | (407,000)                 | (931,000)           | (293,000)    | (1,686,000)  |  |
| Proceeds from sale of fixed assets        | -   | 46,000                    | 24,000              | -            | -            |  |
| Interest received on investment           | -   | -                         | -                   | -            | -            |  |
| Interest received                         | 3,000   | 61,000                    | 30,000              | 131,000      | 154,000      |  |
| Proceeds from sale of shares              | -   | -                         |                     | -            | -            |  |
| Net cash provided by investing activities | (1,474,000)   | (300,000)                 | (877,000)           | (162,000)    | (1,532,000)  |  |
| Cash flows from financing activities      |   |                           |                     |              |              |  |
| Proceeds from issue of shares             | -   | -                         | -                   | -            | -            |  |
| Proceeds from borrowings                  | -   | -                         | -                   | -            | -            |  |
| Repayment of principal lease liabilities  | -   | -                         | (444,000)           | (464,000)    | (457,000)    |  |
| Dividends paid                            | (320,000)   | (440,000)                 | (440,000)           | (440,000)    | (440,000)    |  |
| Interest Received                         |   |                           |                     |              |              |  |
| Net cash provided by financing activities | (320,000)   | (440,000)                 | (884,000)           | (904,000)    | (897,000)    |  |
| Net increase (decrease) in cash held      | 284,000   | 1,212,000                 | 2,527,000           | 1,947,000    | (2,401,000)  |  |
| Cash at beginning of year                 | (1,890,000)   | (1,606,000)               | (394,000)           | 2,133,000    | 4,080,000    |  |
| Effects of exchange rate changes on cash  | ( ,)===)  | 、,,.==)                   | ( , ,)              | ,,           | ,,,          |  |
| Cash at end of year                       | (1.606.000)   | (394,000)                 | 2.133.000           | 4.080.000    | 1,679,000    |  |

| Profitability & Return Ratios |         |        |        |        |        |  |
|-------------------------------|---------|--------|--------|--------|--------|--|
| Year to                       | Jun -18 | Jun-19 | Jun-20 | Jun-21 | Jun-22 |  |
| Return on Equity (%)          | 16.10   | 26.66  | 22.14  | 19.67  | 8.94   |  |
| Return on Assets (%)          | 13.10   | 25.90  | 21.62  | 21.69  | 7.86   |  |
| EBIT Margin (%)               | 8.01    | 15.32  | 16.70  | 17.04  | 6.62   |  |
| Net Profit Margin (%)         | 6.77    | 13.52  | 14.60  | 15.36  | 6.22   |  |

| Liquidity & Working Capital Ratios |         |        |        |        |        |
|------------------------------------|---------|--------|--------|--------|--------|
| Year to                            | Jun -18 | Jun-19 | Jun-20 | Jun-21 | Jun-22 |
| Current Ratio (times)              | 1.52    | 4.08   | 2.94   | 3.18   | 2.94   |
| Quick Ratio (times)                | 1.65    | 2.91   | 1.42   | 1.76   | 1.36   |
| Inventory turnover (times)         | 6.18    | 6.39   | 4.95   | 3.78   | 3.60   |
| Days Stock Held (days)             | 59      | 57     | 74     | 97     | 101    |
| Days Debtors (days)                | 27      | 25     | 17     | 16     | 22     |
| Days Creditors (days)              | 11      | 10     | 16     | 34     | 41     |
| Solvency Ratio                     | 0.67    | 2.21   | 0.73   | 0.69   | 0.46   |

| Capital & Debt Structure Ratios |         |        |         |          |         |
|---------------------------------|---------|--------|---------|----------|---------|
| Year to                         | Jun -18 | Jun-19 | Jun-20  | Jun-21   | Jun-22  |
| Net Debt to Equity (%)          | 26.25   | 5.18   | (18.23) | (32.21)  | (11.15) |
| Gearing (%)                     | 45.46   | 16.95  | 40.37   | 38.06    | 35.46   |
| Debt to Gross Cashflow (yrs)    | 0.77    | 0.20   | -       | 0.19     | 14.21   |
| Interest Cover ( times)         | 14.22   | 47.85  | 29.51   | (158.67) | (52.00) |

| Market Performance Ratios   |         |        |        |        |        |
|-----------------------------|---------|--------|--------|--------|--------|
| Year to                     | Jun -18 | Jun-19 | Jun-20 | Jun-21 | Jun-22 |
| Earning Per Share (cents)   | 12.31   | 25.34  | 25.46  | 26.81  | 12.84  |
| Price/Earning Ratio (times) | 9.91    | 6.31   | 6.87   | 7.31   | 26.48  |
| Dividend Per Share (cents)  | 0.040   | 0.055  | 0.055  | 0.055  | 0.055  |
| Dividend Yield (%)          | 3.28    | 3.44   | 3.14   | 2.81   | 1.62   |
| NT Asset Per Share (\$)     | 0.76    | 0.95   | 1.15   | 1.36   | 1.44   |
| Cashflow Per Share (\$)     | 0.26    | 0.24   | 0.54   | 0.377  | 0.004  |

| Stock Market Information    |         |        |         |        |        |  |
|-----------------------------|---------|--------|---------|--------|--------|--|
| Year to                     | Jun -18 | Jun-19 | Jun-20  | Jun-21 | Jun-22 |  |
| Last Trade Price            | 1.22    | 1.60   | 1.75    | 1.96   | 3.40   |  |
| 52 Week: Low (\$)           | 1.05    | 1.22   | 1.60    | 1.65   | 1.96   |  |
| High (\$)                   | 1.22    | 1.60   | 1.75    | 1.96   | 3.45   |  |
| No of Trades                | 6       | 12     | 8       | 25     | 32     |  |
| Volume of Share Traded      | 30,070  | 19,543 | 60,278  | 13,410 | 10,111 |  |
| Value of Shares Traded      | 33,394  | 27,762 | 100,158 | 23,355 | 29,312 |  |
| Market Capitalisation (\$m) | 9.76    | 12.80  | 14.00   | 15.68  | 27.20  |  |

