

# Annex H

## ASPI by the numbers

ASPI is a wholly owned Commonwealth company formed in 2001 as an independent, non-partisan think tank. ASPI receives funding from Australian and overseas governments, industry and civil society groups for sponsorship, research and project support. ASPI remains independent in the content of our research and in all editorial judgements and employs a rigorous internal and external peer-review process.

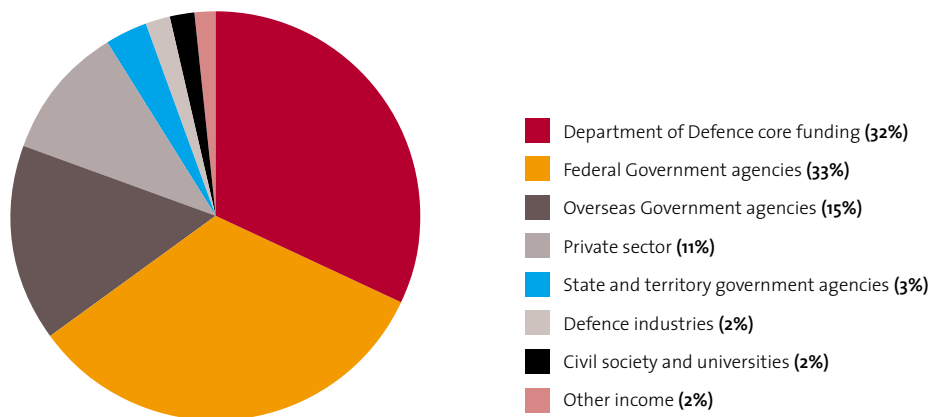
ASPI's sources of funding are identified in our annual report, on line at [www.aspi.org.au](http://www.aspi.org.au) and in the acknowledgements section of individual publications.

For 2021–22, funding was as shown in Table 13 and Figure 7.

**Table 13: Revenue, 2021–22**

Funding source	Amount	% of total
Department of Defence core funding	\$4,000,000	32.1%
Federal government agencies	\$4,102,512	32.9%
Overseas government agencies	\$1,939,442	15.6%
Private sector	\$1,339,990	10.7%
Defence industries	\$410,182	3.3%
State and territory government agencies	\$250,000	2.0%
Civil society and universities	\$220,824	1.8%
Other income (ticket sales and interest)	\$202,525	1.6%
<b>Total</b>	<b>\$12,465,475</b>	<b>100%</b>

Figure 7: Sources of revenue, 2021–22



### 2021–22 funding breakdown, by sector

#### 1: Australian Department of Defence core funding:

The Australian Department of Defence makes a single annual core funding payment of \$4,000,000.

#### 2: Federal government agencies

In addition to the core funding provided by the Department of Defence, Australian federal government departments and agencies provided funding as shown in Table 14.

**Table 14: Federal government agencies funding, 2021–22**

Department or agency	Purpose	Amount
.au Domain Administration Ltd	Corporate agreement 'internet.com.au test tool' project variation	\$10,000.00
.au Domain Administration Ltd	Corporate sponsorship	\$40,000.00
Attorney-General's Department	Presentations to the department	\$9,090.91
Attorney-General's Department	Corporate sponsorship	\$200,000.00
Defence portfolio	Corporate sponsorship	\$50,000.00
Defence portfolio	Strategic Program review	\$150,000.00
Defence portfolio	Strategic technical leadership development training services	\$70,915.00
Cyber Security Cooperative Research Centre	Corporate sponsorship	\$30,000.00
Department of Agriculture, Water and the Environment	Provision of advisory services	\$37,500.00
Department of Defence	Better Policy Workshop	\$449,223.63
Department of Defence	Two virtual dialogues	\$20,000.00
Department of Defence	Better Policy and Thinking Outside the Box workshops	\$180,600.00
Department of Defence	Skilling Australia's North project	\$123,000.00
Department of Defence	Mobilisation Project	\$91,440.00
Department of Defence	Australia – New Zealand Track 1.5 dialogue	\$8,060.00
Department of Defence	Niagara/RAAF Seamen workshop	\$546,372.73
Department of Defence	IDU Program	\$43,900.00
Department of Foreign Affairs and Trade	Digital Economy in Southeast Asia project	\$98,636.36
Department of Foreign Affairs and Trade	Sydney Dialogue sponsorship	\$1,045,454.54
Department of Foreign Affairs and Trade	Corporate sponsorship	\$250,000.00

Department or agency	Purpose	Amount
Department of Foreign Affairs and Trade	A Technology Diplomacy and AI in the Indo-Pacific project	\$163,318.38
Department of Foreign Affairs and Trade	Understanding Climate Risks project	\$150,000.00
Department of Home Affairs	Corporate sponsorship	\$225,000.00
Department of Industry, Science, Energy and Resources	Australian Cyber Security Industry Capability Gap Analysis 2020–2021 project	\$72,500.00
Department of the Prime Minister and Cabinet	Corporate sponsorship	\$37,500.00
		<b>\$4,102,511.55</b>

### 3: Overseas government agencies

The funding shown in Table 15 was received from overseas government agencies. Where appropriate, ASPI reports funding under the Foreign Influence Transparency Scheme at <https://www.ag.gov.au/integrity/foreign-influence-transparency-scheme>.

**Table 15: Overseas government agencies, funding 2021–22**

Department or agency	Purpose	Amount
Embassy of Japan	Benchmarking Critical Technologies project	\$54,545.45
Embassy of Japan	Covid-19: Implications for the Indo-Pacific project	\$74,630.00
UK Foreign, Commonwealth and Development Office	Assessing the impact of Chinese information operations	\$175,253.02
UK Foreign, Commonwealth and Development Office	Indo-Pacific Hybrid Threat Centre project	\$94,249.00
UK Foreign, Commonwealth and Development Office	Advancing Maritime Governance in the Indo-Pacific project	\$27,360.00
Government of Canada	Research support	\$29,900.00
Government of Netherlands	United Front Project (refund)	-\$256.31
US State Department via Institute for War and Peace Reporting	Systems of Influence project	\$75,074.14
US State Department via Institute for War and Peace Reporting	Human Rights project	\$439,161.08
US State Department via Institute for War and Peace Reporting	Covid-19 Disinformation project	\$82,837.55
US State Department	Think Tank Network project	\$150,580.97
US State Department	Covid-19 Disinformation project	\$48,932.99
US State Department	China Technology Map project	\$129,334.92
US State Department	Disinformation and Social Media project	\$194,219.73
US State Department	China’s Role in Pacific Islands Online Information Operations project	\$113,898.17
US State Department	Coercive Diplomacy project	\$80,000.00
US State Department	Critical Technologies project	\$169,721.26
		<b>\$1,939,441.97</b>

#### 4: Private sector

The funding shown in Table 16 was received from private-sector organisations.

**Table 16: Private-sector organisation funding, 2021–22**

Company	Purpose	Amount
Amazon Web Services	Corporate sponsorship	\$50,000.00
Facebook Australia	Corporate sponsorship	\$135,000.00
Facebook Australia	The Sydney Dialogue sponsorship	\$500,000.00
Google Australia	Corporate sponsorship	\$50,000.00
Google Australia	Law Enforcement Access to Communication Data in an End-to-end Encrypted World project	\$20,000.00
Jacobs Australia	Corporate sponsorship	\$33,333.34
Leidos	Corporate sponsorship	\$37,500.00
Macquarie Telecom Group	Corporate sponsorship	\$50,000.00
Microsoft	ASPI 2021 Conference sponsorship	\$15,000.00
Microsoft	Corporate sponsorship	\$50,000.00
Microsoft	Information Securities project	\$66,000.00
Oracle	National Security research project roundtable	\$27,000.00
Palo Alto Networks	Corporate sponsorship	\$37,500.00
QuintessenceLabs	Corporate sponsorship	\$25,000.00
Senetas Corporation	Corporate sponsorship	\$50,000.00
Splunk Technology	Corporate sponsorship	\$50,000.00
Twitter	Disinformation / takedown data analysis works support	\$99,656.80
Upguard Inc	Corporate sponsorship	\$44,000.00
		<b>\$1,339,990.14</b>

## 5: Defence industries

The funding shown in Table 17 was received from defence-related private-sector organisations.

**Table 17: Defence-related private-sector organisations, funding 2021–22.**

Company	Purpose	Amount
Boeing Australia	ASPI 2021 Conference sponsorship	\$18,181.82
Boeing Australia	AUKUS Track 1.5 dialogue and <i>Strategist</i> support	\$82,000.00
Lockheed Martin	Government–Industry Cooperation to Deliver Faster Capability project	\$75,927.27
OMNI Executive	Delta 8.7 Alliances virtual roundtables on modern slavery	\$20,000.00
Saab Australia Pty Ltd	<i>The cost of Defence</i> sponsorship	\$27,272.73
Thales Australia	Corporate sponsorship	\$87,500.00
Thales Australia	ASPI Northern Australia White Paper	\$99,300.00
		<b>\$410,181.82</b>

## 6: Australian state and territory government agencies

The funding shown in Table 18 was received from Australian state and territory government departments and agencies.

**Table 18: Australian state and territory governments, funding 2021–22**

Department or agency	Purpose	Amount
Northern Territory Government	ASPI – Northern Territory Government partnership	\$250,000.00
		<b>\$250,000.00</b>

## 7: Civil society and universities

The funding shown in Table 19 was received from civil society organisations and Australian and overseas universities.

**Table 19: Civil society organisations and universities, funding 2021–22**

Company	Purpose	Amount
American Chamber of Commerce	Corporate sponsorship— <i>ANZUS at 70</i> book project	\$40,000.00
Centre for Strategic and International Studies	Taiwan Track 1.5 dialogue	\$16,810.57
Konrad-Adenauer-Stiftung	China Influence States book project	\$100,663.00
Konrad-Adenauer-Stiftung	Climate and Security book project	\$63,350.42
		<b>\$220,823.99</b>

## 8: Other income

ASPI's other income in 2021–22 consisted of events ticket sales and interest from term deposits.