

**NATIONAL STATISTICS OFFICE OF GEORGIA**

# **EXTERNAL MERCHANDISE TRADE IN GEORGIA**

**JANUARY - MARCH 2023  
(PRELIMINARY RESULTS)**



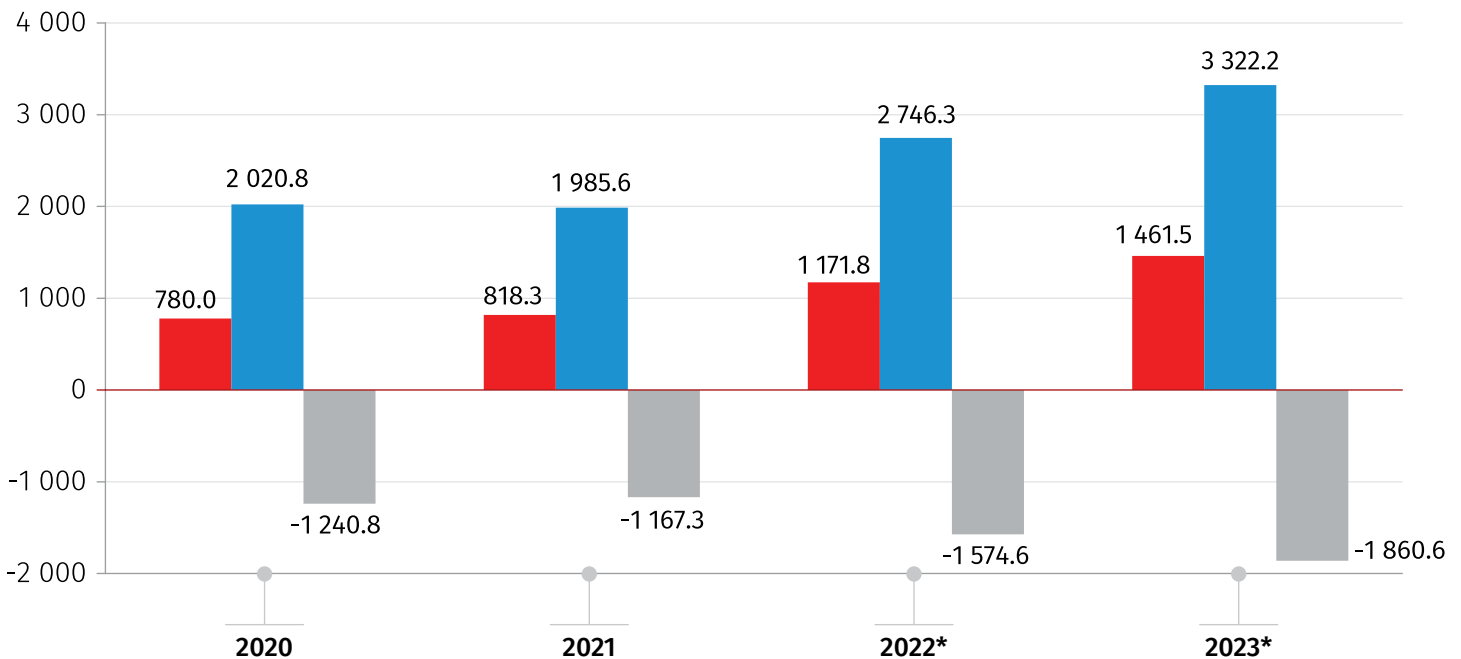
20.04.2023

**EXTERNAL MERCHANDISE TRADE OF GEORGIA  
IN JANUARY-MARCH 2023  
(PRELIMINARY)**

In January-March 2023 the external merchandise trade (excluding non-declared trade) of Georgia amounted to USD 4 783.7 million, 22.1 percent higher to the same period of 2022. The exports equaled USD 1 461.5 million (24.7 percent higher), while the imports stood at USD 3 322.2 million (21.0 percent higher). The negative trade balance was USD 1 860.6 million in January-March 2023 and its share in external trade turnover constituted 38.9 percent.

The charts below reflect basic trends of the external merchandise trade of Georgia:

**GENERAL DATA ON EXTERNAL TRADE OF GEORGIA IN JANUARY-MARCH 2020-2023  
(MILLION US DOLLARS)**



\*Preliminary data.

■ EXPORTS    ■ IMPORTS    ■ BALANCE

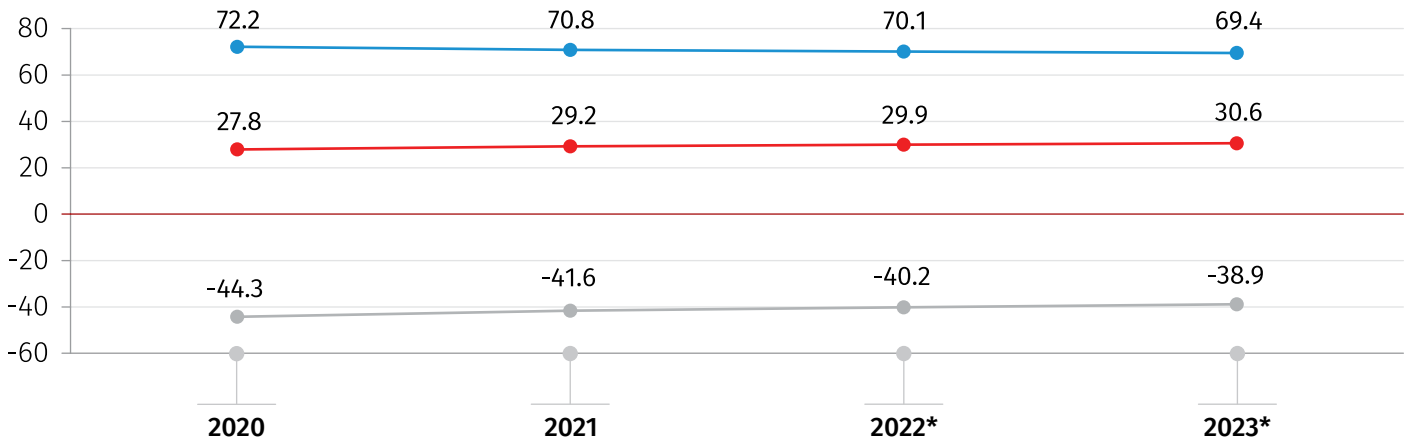
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### SHARE OF EXTERNAL TRADE INDICATORS IN TURNOVER

JANUARY-MARCH 2020-2023

(%)



\*Preliminary data.

● EXPORT ● IMPORT ● BALANCE

The table below shows monthly data for 2021-2023 exports and imports in absolute values and their changes (in percentage) compared to the corresponding month of the previous year.

### EXPORTS AND IMPORTS OF GEORGIA

		EXPORTS		IMPORTS	
		THSD. US DOLLARS	CHANGES M-O-M (%)	THSD. US DOLLARS	CHANGES M-O-M (%)
2021	January	224 500.2	-16.2	561 743.9	-13.0
	February	267 673.7	1.9	648 802.4	-7.9
	March	326 088.9	30.7	775 024.6	15.5
	April	377 689.5	69.8	756 338.5	58.1
	May	340 007.5	45.0	770 216.8	45.5
	June	350 654.8	30.6	863 800.4	41.8
	July	386 363.3	40.7	882 330.5	21.3
	August	335 161.7	14.2	868 600.6	30.6
	September	373 710.6	12.8	952 455.7	26.9
	October	410 873.5	31.3	936 211.8	28.4
	November	430 386.2	42.9	1 033 391.1	43.1
	December	419 543.1	28.8	1 050 839.6	27.8

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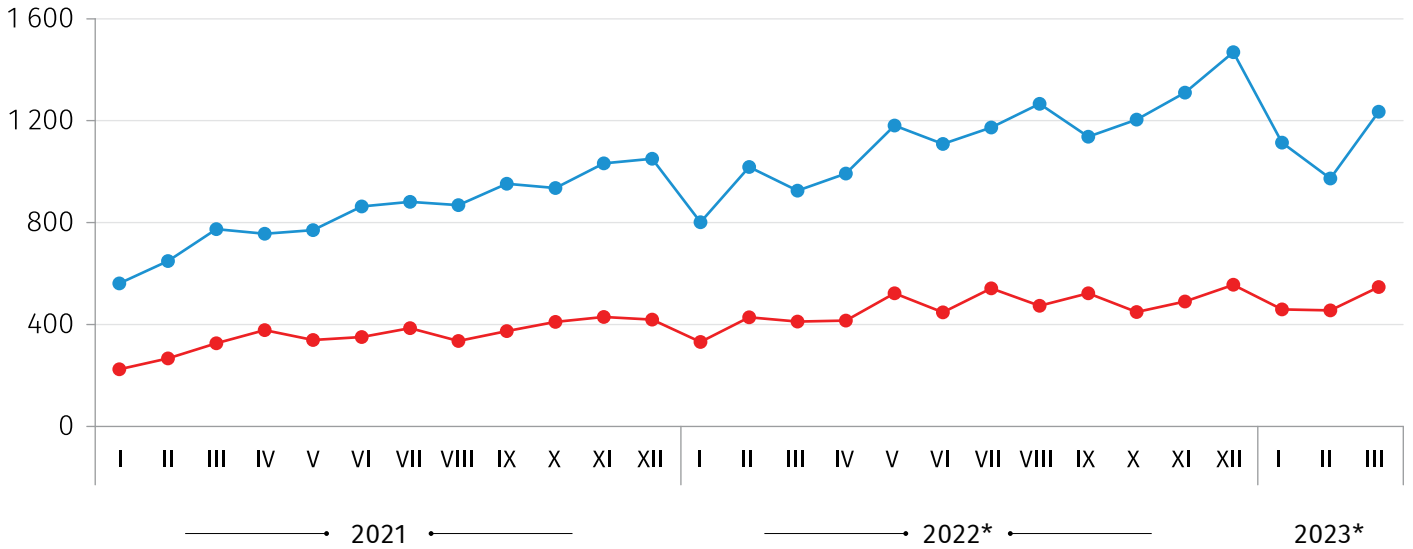
		EXPORTS		IMPORTS	
		THSD. US DOLLARS	CHANGES M-O-M (%)	THSD. US DOLLARS	CHANGES M-O-M (%)
2022*	January	331 346.1	47.6	801 009.8	42.6
	February	429 024.1	60.3	1 019 214.1	57.1
	March	411 408.3	26.2	926 108.7	19.5
	April	415 734.6	10.1	992 828.4	31.3
	May	522 625.0	53.7	1 181 026.3	53.3
	June	448 450.6	27.9	1 109 259.3	28.4
	July	542 134.2	40.3	1 173 779.4	33.0
	August	473 303.2	41.2	1 265 872.3	45.7
	September	523 169.9	40.0	1 137 471.2	19.4
	October	448 736.3	9.2	1 204 677.8	28.7
	November	491 076.6	14.1	1 310 756.5	26.8
	December	555 756.0	32.5	1 469 086.8	39.8
2023*	January	458 975.3	38.5	1 113 562.2	39.0
	February	455 853.9	6.3	973 600.3	-4.5
	March	546 700.0	32.9	1 235 011.1	33.4

\*Preliminary data.

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### EXPORTS AND IMPORTS DYNAMICS BY MONTHS, 2021-2023 (MILLION US DOLLARS)

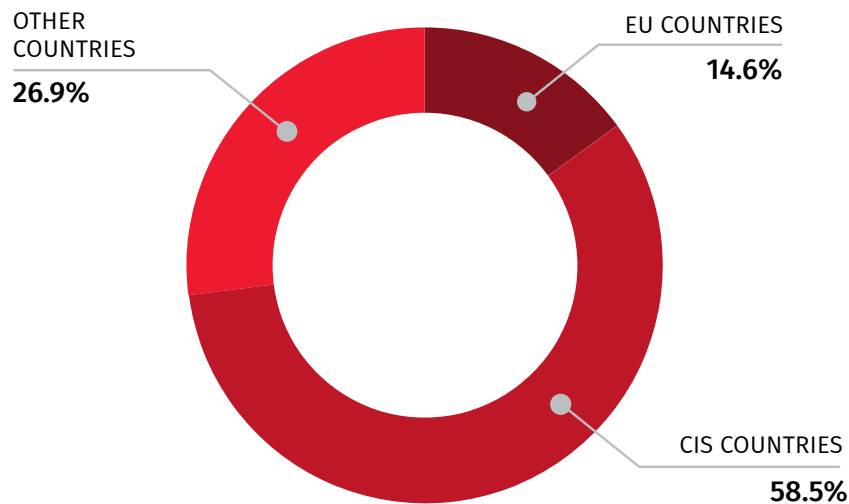


\*Preliminary data.

● EXPORTS ● IMPORTS

The diagrams below show the share of the exports and imports of Georgia by country groups.

### GEORGIAN EXPORT BY COUNTRY GROUPS IN JANUARY-MARCH 2023\*

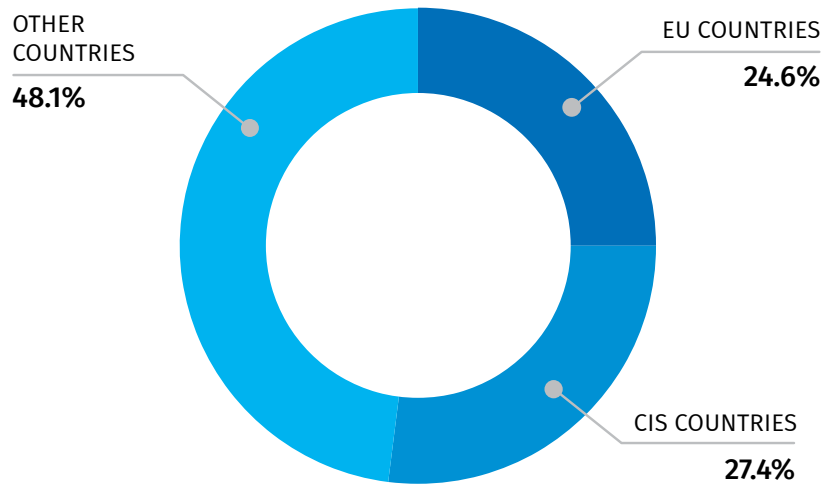


\*Preliminary data.

**Note:** EU contains 27 countries.

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## GEORGIAN IMPORT BY COUNTRY GROUPS IN JANUARY-MARCH 2023\*



\*Preliminary data.

Note: EU contains 27 countries.

In January-March 2023 the share of the top ten trading partners by exports in the total exports of Georgia amounted to 80.9 percent. The top partners were Armenia (USD 216.9 million), Azerbaijan (USD 180.7 million) and Russia (USD 176.9 million).

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TOP TRADING PARTNERS BY EXPORTS  
IN JANUARY-MARCH 2023

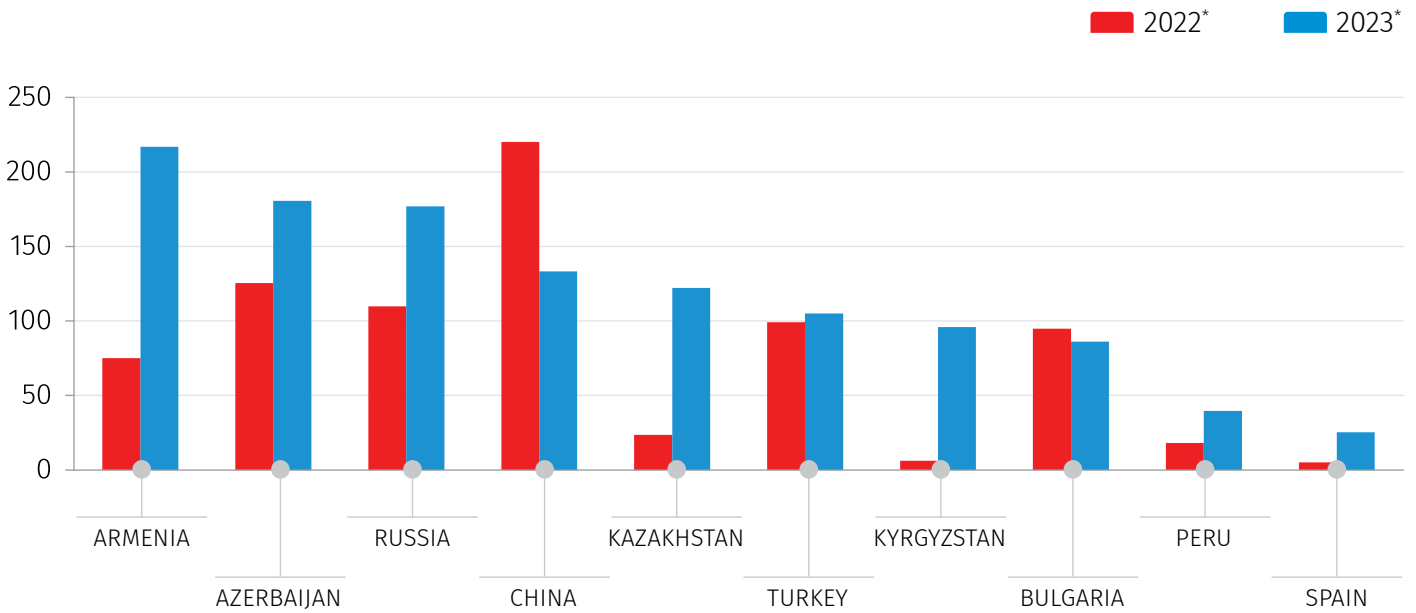
	JANUARY-MARCH 2022*		JANUARY-MARCH 2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
<b>TOTAL EXPORTS</b>	<b>1 171 778.5</b>	<b>100.0</b>	<b>1 461 529.2</b>	<b>100.0</b>	<b>24.7</b>
Of which:					
Armenia	75 037.1	6.4	216 862.5	14.8	189.0
Azerbaijan	125 358.6	10.7	180 666.5	12.4	44.1
Russia	109 836.2	9.4	176 916.7	12.1	61.1
China	220 027.0	18.8	133 332.7	9.1	-39.4
Kazakhstan	23 715.0	2.0	122 195.7	8.4	415.3
Turkey	99 208.6	8.5	105 011.5	7.2	5.8
Kyrgyzstan	6 164.6	0.5	95 984.9	6.6	1 457.0
Bulgaria	94 746.2	8.1	86 155.3	5.9	-9.1
Peru	18 150.4	1.5	39 666.0	2.7	118.5
Spain	5 156.9	0.4	25 327.0	1.7	391.1
Other countries	394 377.7	33.7	279 410.3	19.1	-29.2

\*Preliminary data.

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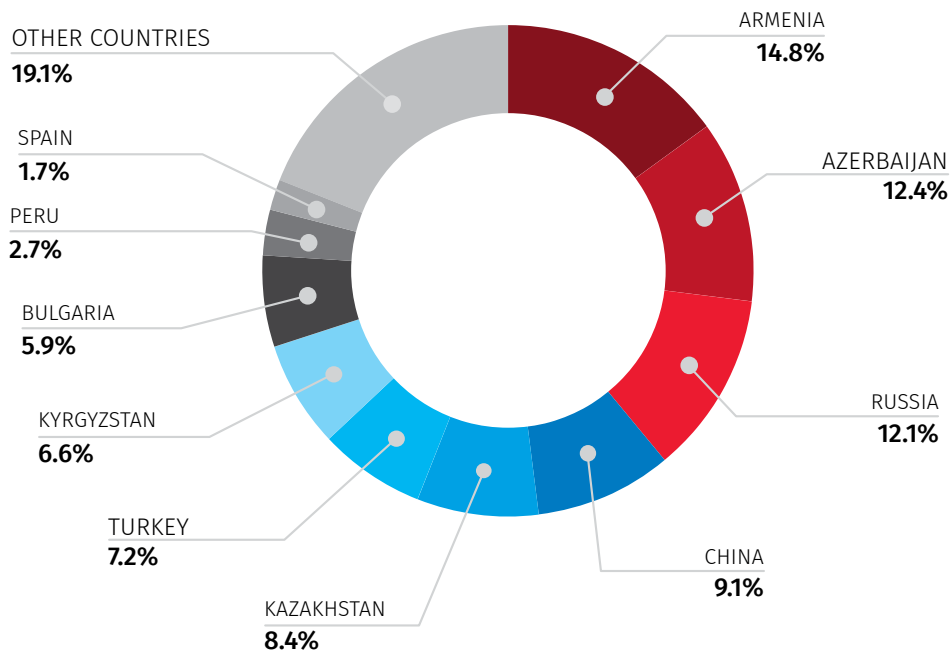
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## TOP TRADING PARTNERS BY EXPORTS IN JANUARY-MARCH 2022-2023 (MILLION US DOLLARS)



\*Preliminary data.

## SHARE OF THE TOP TRADING PARTNERS IN TOTAL EXPORTS IN JANUARY-MARCH 2023\*



\*Preliminary data.



## NATIONAL STATISTICS OFFICE OF GEORGIA

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In January-March 2023 the share of the top ten trading partners by imports in the total imports of Georgia amounted to 69.4 percent. The top partners were Turkey (USD 568.7 million), Russia (USD 490.0 million) and United States (USD 261.8 million).

### TOP TRADING PARTNERS BY IMPORTS IN JANUARY-MARCH 2023

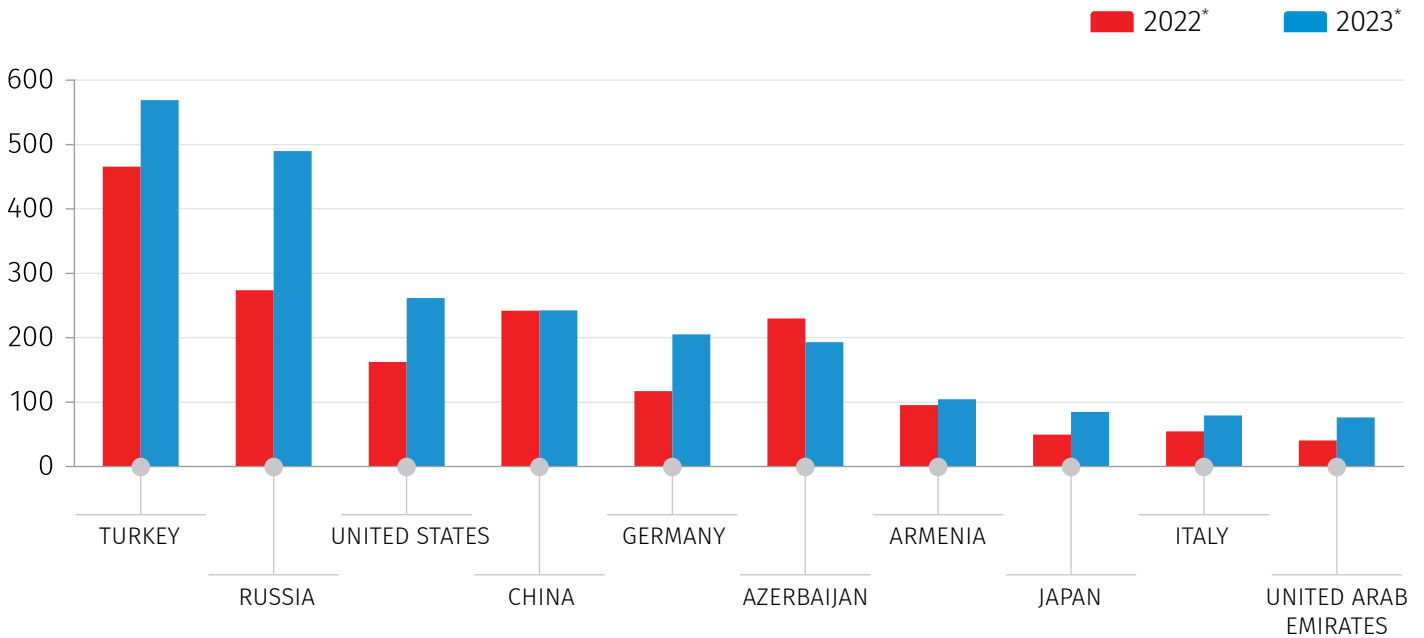
	JANUARY-MARCH 2022*		JANUARY-MARCH 2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
<b>TOTAL IMPORTS</b>	<b>2 746 332.6</b>	<b>100.0</b>	<b>3 322 173.6</b>	<b>100.0</b>	<b>21.0</b>
Of which:					
Turkey	465 591.0	17.0	568 694.2	17.1	22.1
Russia	273 957.9	10.0	489 971.3	14.7	78.8
United States	162 224.2	5.9	261 806.5	7.9	61.4
China	242 030.0	8.8	242 691.0	7.3	0.3
Germany	116 931.4	4.3	205 296.7	6.2	75.6
Azerbaijan	230 082.6	8.4	193 241.3	5.8	-16.0
Armenia	95 484.4	3.5	104 611.6	3.1	9.6
Japan	49 696.6	1.8	84 677.3	2.5	70.4
Italy	54 768.8	2.0	79 036.4	2.4	44.3
United Arab Emirates	40 581.9	1.5	76 222.2	2.3	87.8
Other countries	1 014 983.7	37.0	1 015 925.0	30.6	0.1

\*Preliminary data.

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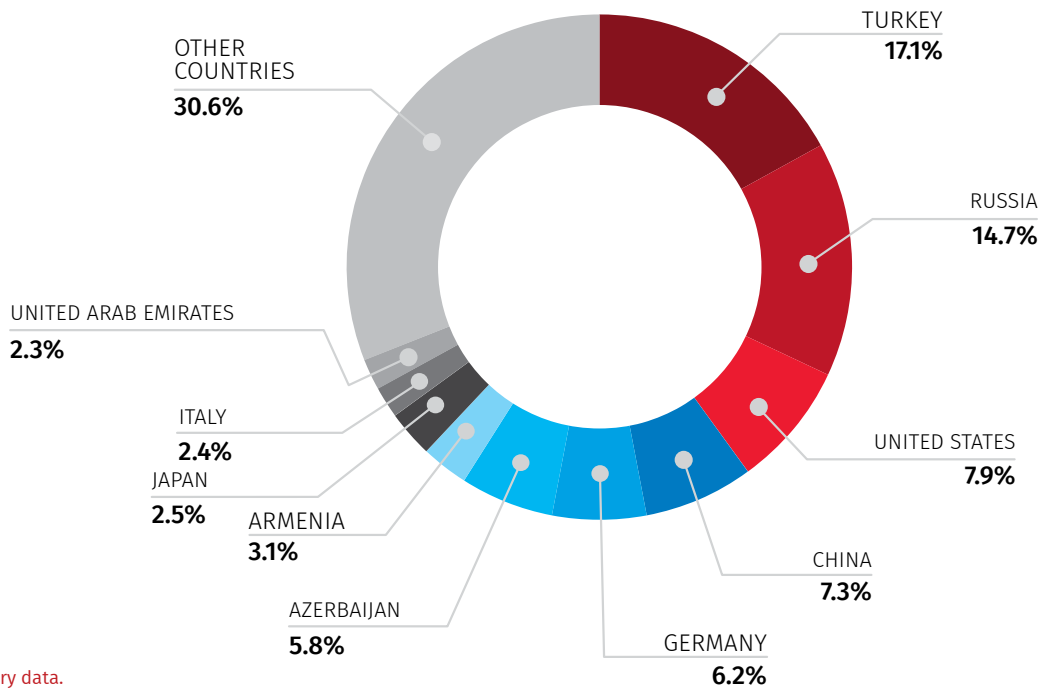
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### TOP TRADING PARTNERS BY IMPORTS IN JANUARY-MARCH 2022-2023 (MILLION US DOLLARS)



\*Preliminary data.

### SHARE OF THE TOP TRADING PARTNERS IN TOTAL IMPORTS IN JANUARY-MARCH 2023\*



\*Preliminary data.

## NATIONAL STATISTICS OFFICE OF GEORGIA

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In January-March 2023 the share of the top ten trading partners in the total external trade turnover of Georgia amounted to 67.9 percent. The top trading partners were Turkey (USD 673.7 million), Russia (USD 666.9 million) and China (USD 376.0 million).

### TOP TRADING PARTNERS BY TURNOVER IN JANUARY-MARCH 2023\*

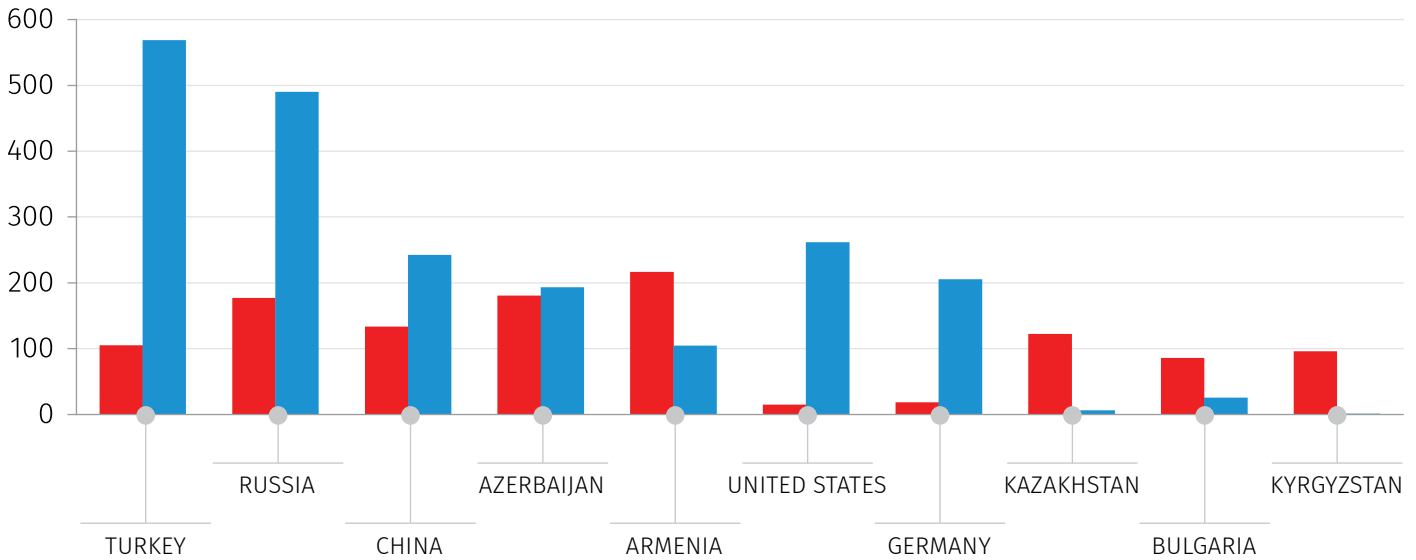
	EXPORTS		IMPORTS		TURNOVER	
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)
<b>TOTAL</b>	<b>1 461 529.2</b>	<b>100.0</b>	<b>3 322 173.6</b>	<b>100.0</b>	<b>4 783 702.7</b>	<b>100.0</b>
Of which:						
Turkey	105 011.5	7.2	568 694.2	17.1	673 705.8	14.1
Russia	176 916.7	12.1	489 971.3	14.7	666 888.1	13.9
China	133 332.7	9.1	242 691.0	7.3	376 023.7	7.9
Azerbaijan	180 666.5	12.4	193 241.3	5.8	373 907.8	7.8
Armenia	216 862.5	14.8	104 611.6	3.1	321 474.1	6.7
United States	15 289.1	1.0	261 806.5	7.9	277 095.6	5.8
Germany	18 362.3	1.3	205 296.7	6.2	223 659.0	4.7
Kazakhstan	122 195.7	8.4	6 217.8	0.2	128 413.5	2.7
Bulgaria	86 155.3	5.9	25 483.0	0.8	111 638.2	2.3
Kyrgyzstan	95 984.9	6.6	1 235.3	0.0	97 220.2	2.0
Other countries	310 752.0	21.3	1 222 924.8	36.8	1 533 676.8	32.1

\*Preliminary data.

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### TOP TRADING PARTNERS BY TURNOVER IN JANUARY-MARCH 2023\* (MILLION US DOLLARS)



\*Preliminary data.

EXPORTS

IMPORTS

In January-March 2023 motor cars claimed the first place in the list of top export items, equaling USD 411.8 million with 28.2 percent of total exports. The exports of copper ores and concentrates totaled USD 205.7 million and their share in the total exports amounted to 14.1 percent. The exports ferro-alloys occupied the third place standing at USD 81.8 million and constituting 5.6 percent of the total exports.

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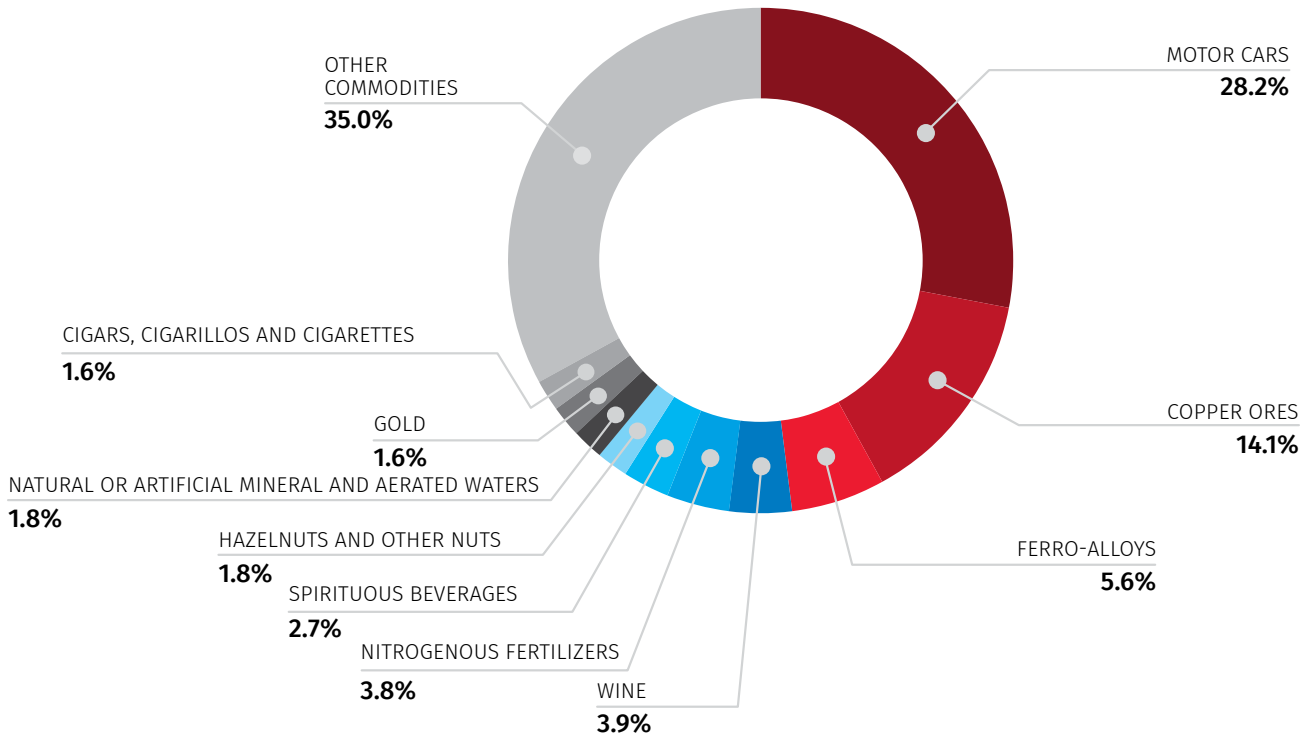
### MAJOR COMMODITY GROUPS BY EXPORTS

	JANUARY-MARCH 2022*		JANUARY-MARCH 2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
<b>TOTAL EXPORTS</b>	<b>1 171 778.5</b>	<b>100.0</b>	<b>1 461 529.2</b>	<b>100.0</b>	<b>24.7</b>
Of which:					
Motor cars	94 891.8	8.1	411 766.1	28.2	333.9
Copper ores and concentrates	271 092.9	23.1	205 728.6	14.1	-24.1
Ferro-alloys	160 114.2	13.7	81 820.7	5.6	-48.9
Wine of fresh grapes	45 796.8	3.9	56 475.3	3.9	23.3
Nitrogenous fertilizers	76 544.1	6.5	55 220.4	3.8	-27.9
Spirituuous beverages	23 006.8	2.0	39 724.4	2.7	72.7
Hazelnuts and other nuts	19 884.8	1.7	26 698.6	1.8	34.3
Natural or artificial mineral and aerated waters	32 709.4	2.8	26 100.4	1.8	-20.2
Gold	21 397.6	1.8	24 113.5	1.6	12.7
Cigars, cheroots, cigarillos and cigarettes	6 696.8	0.6	22 858.6	1.6	241.3
Other commodities	419 643.1	35.8	511 022.7	35.0	21.8

\*Preliminary data.

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**SHARE OF MAJOR COMMODITY GROUPS BY EXPORTS  
IN JANUARY-MARCH 2023\***



\*Preliminary data.

## NATIONAL STATISTICS OFFICE OF GEORGIA

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The top import commodities in January-March 2023 were motor cars, whose imports equaled USD 474.5 million (14.3 percent of the total imports). The petroleum and petroleum oils followed in the list with USD 251.2 million (7.6 percent of imports). The petroleum gases and other gaseous hydrocarbons were third in the top import commodity list with USD 225.0 million (6.8 percent of imports).

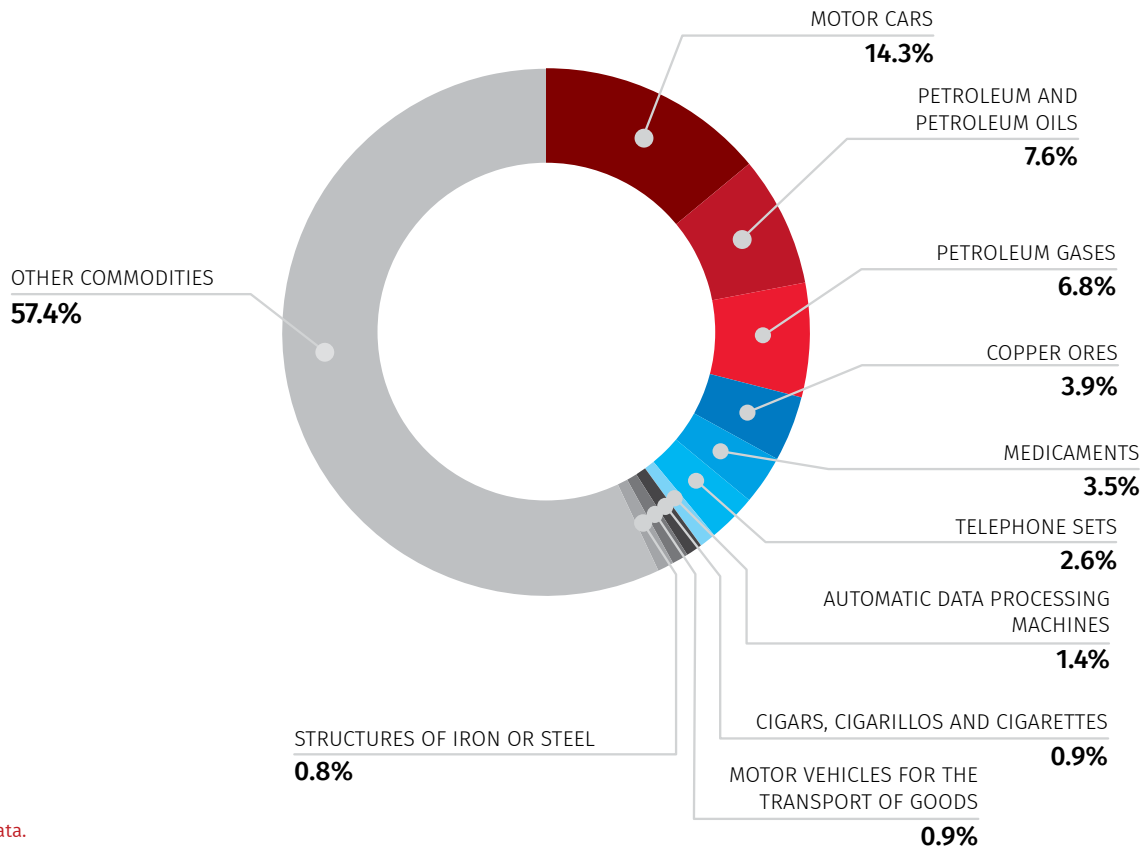
### MAJOR COMMODITY GROUPS BY IMPORTS

	JANUARY-MARCH 2022*		JANUARY-MARCH 2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
<b>TOTAL IMPORTS</b>	<b>2 746 332.6</b>	<b>100.0</b>	<b>3 322 173.6</b>	<b>100.0</b>	<b>21.0</b>
Of which:					
Motor cars	260 194.5	9.5	474 549.6	14.3	82.4
Petroleum and petroleum oils	244 603.4	8.9	251 150.4	7.6	2.7
Petroleum gases and other gaseous hydrocarbons	184 216.6	6.7	224 955.2	6.8	22.1
Copper ores and concentrates	211 897.3	7.7	130 668.8	3.9	-38.3
Medicaments put up in measured doses	85 291.5	3.1	114 817.2	3.5	34.6
Telephone sets	63 766.7	2.3	87 139.9	2.6	36.7
Automatic data processing machines and units thereof	43 706.5	1.6	47 228.2	1.4	8.1
Cigars, cheroots, cigarillos and cigarettes	12 104.1	0.4	29 003.4	0.9	139.6
Motor vehicles for the transport of goods	19 722.1	0.7	28 966.5	0.9	46.9
Structures and parts of structures of iron or steel	17 872.3	0.7	27 839.5	0.8	55.8
Other commodities	1 602 957.6	58.4	1 905 854.8	57.4	18.9

\*Preliminary data.

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**SHARE OF MAJOR COMMODITY GROUPS BY IMPORTS  
IN JANUARY-MARCH 2023\***



\*Preliminary data.





## NATIONAL STATISTICS OFFICE OF GEORGIA

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### TOP TRADING PARTNERS BY TURNOVER



#### TURKEY

#### EXPORTS OF MAJOR COMMODITY GROUPS TO TURKEY

	JANUARY-MARCH 2022*		JANUARY-MARCH 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
 >> 				
<b>TOTAL EXPORTS</b>	<b>99 208.6</b>		<b>105 011.5</b>	
Of which:				
T-shirts knitted	20 582.8	588.8	18 429.6	471.1
Ferro-alloys	21 498.4	10 680.3	17 078.7	15 093.1
Men's or boys' suits, ensembles, trousers, knitted or crocheted	11 104.5	412.7	8 198.5	278.1
Fats and oils and their fractions, of fish or marine mammals	2 538.0	1 162.0	6 058.2	1 583.4
Gold unwrought or in semi-manufactured forms, or in powder form	-	-	4 671.5	0.1
Other commodities	43 484.9		50 574.9	

\*Preliminary data.

#### IMPORTS OF MAJOR COMMODITY GROUPS FROM TURKEY

	JANUARY-MARCH 2022*		JANUARY-MARCH 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
 >> 				
<b>TOTAL IMPORTS</b>	<b>465 591.0</b>		<b>568 694.2</b>	
Of which:				
Motor cars (Unit)	16 443.2	505	26 931.4	765
Medicaments put up in measured doses	13 374.5	197.4	24 998.0	406.0
Structures and parts of structures of iron or steel	11 675.6	5 671.4	17 372.2	7 590.8
Washing and cleaning preparations	5 268.9	6 352.8	10 688.1	10 454.0
Other made up articles, including dress patterns	13 039.8	680.0	10 437.0	440.9
Other commodities	405 789.0		478 267.4	

\*Preliminary data.

## NATIONAL STATISTICS OFFICE OF GEORGIA

20.04.2023

### RUSSIA

#### EXPORTS OF MAJOR COMMODITY GROUPS TO RUSSIA



	JANUARY-MARCH 2022*		JANUARY-MARCH 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
<b>TOTAL EXPORTS</b>	<b>109 836.2</b>		<b>176 916.7</b>	
Of which:				
Ferro-alloys	32 855.8	17 744.0	45 353.0	36 224.9
Wine of fresh grapes	25 434.7	9 093.7	38 042.4	13 818.6
Motor cars (Unit)	2 198.6	272	21 608.6	1 544
Natural or artificial mineral and aerated waters	14 396.3	26 395.9	16 118.3	29 624.1
Spirituous beverages	4 918.9	1 215.3	12 616.3	2 976.1
Other commodities	30 032.0		43 178.1	

\*Preliminary data.

#### IMPORTS OF MAJOR COMMODITY GROUPS FROM RUSSIA



	JANUARY-MARCH 2022*		JANUARY-MARCH 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
<b>TOTAL IMPORTS</b>	<b>273 957.9</b>		<b>489 971.3</b>	
Of which:				
Petroleum and petroleum oils	45 009.6	54 351.6	168 805.1	235 338.8
Petroleum gases and other gaseous hydrocarbons	35 005.9	141 691.0	74 545.5	288 935.3
Wheat or meslin flour	10 146.2	31 503.0	13 059.1	42 248.8
Wheat and meslin	8 938.3	27 247.8	12 483.6	39 577.9
Coal; briquettes and similar solid fuels manufactured from coal	449.3	1 975.2	11 754.4	67 420.6
Other commodities	174 408.6		209 323.7	

\*Preliminary data.

## NATIONAL STATISTICS OFFICE OF GEORGIA

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### CHINA

#### EXPORTS OF MAJOR COMMODITY GROUPS TO CHINA



	JANUARY-MARCH 2022*		JANUARY-MARCH 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
<b>TOTAL EXPORTS</b>	<b>220 027.0</b>		<b>133 332.7</b>	
Of which:				
Copper ores and concentrates	178 275.1	65 492.7	103 513.1	56 639.9
Precious metal ores and concentrates	22 011.0	7 378.3	14 859.9	4 908.0
Instruments and appliances used in medicine	4 102.7	21.0	6 362.5	23.0
Wine of fresh grapes	2 969.4	832.5	2 607.5	725.7
Motor cars (Unit)	30.0	1	1 461.4	33
Other commodities	12 638.9		4 528.3	

\*Preliminary data.

#### IMPORTS OF MAJOR COMMODITY GROUPS FROM CHINA



	JANUARY-MARCH 2022*		JANUARY-MARCH 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
<b>TOTAL IMPORTS</b>	<b>242 030.0</b>		<b>242 691.0</b>	
Of which:				
Automatic data processing machines and units thereof	5 981.5	54.6	25 209.0	258.9
Polyacetals and epoxide resins, and other polyesters in primary forms	17 573.5	12 492.3	7 585.8	5 661.3
Flat-rolled products of non-alloy steel, of a width of more than 600mm, clad or coated	6 698.6	5 199.5	6 605.0	7 648.9
New pneumatic tyres, of rubber	8 186.5	2 566.2	5 528.7	2 052.0
Television receivers	5 834.5	211.4	5 227.4	275.8
Other commodities	197 755.3		192 535.1	

\*Preliminary data.





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## EXTERNAL TRADE BALANCE

	NUMBER OF COUNTRIES	EXTERNAL TRADE BALANCE MIL. US DOLLARS
<b>NEGATIVE TRADE BALANCE</b>		
January-March 2022*	88	1 701.9
January-March 2023*	94	2 326.1
<b>POSITIVE TRADE BALANCE</b>		
January-March 2022*	44	127.4
January-March 2023*	40	465.4
<b>TOTAL</b>		
January-March 2022*	132	-1 574.6
January-March 2023*	134	-1 860.6

\*Preliminary data.

**SOURCES:**

-  LEPL Revenue Service of Ministry of Finance of Georgia;
-  Georgian State Electrosystem, JSC;
-  Electricity System Commercial Operator, JSC;
-  Georgian Gas Transportation Company, LTD.

### EXPLANATION OF SYMBOLS:

- Not applicable;
- 0.0 Negligible magnitude;
- \* Data are preliminary and subject to revisions;
- ... Data are confidential.

20.04.2023

**NOTICE:**

1. The discrepancy between the totals and the sum in some cases can be explained by using rounded data;
2. Information does not cover the data of Simplified Customs Declarations (Form №4);
3. Information does not cover non-organized trade also occupied territories of Abkhazian Autonomous Republic and Tskhinvali region;
4. According to the international methodology there are some differences in coverage of trade flows between external merchandise trade statistics and customs statistics. Diplomatic temporary transit and analogous goods are excluded from the database of external merchandise trade statistics.

**THE PRELIMINARY DATA WILL BE REVISED ACCORDING TO THE GEOSTAT'S  
REVISION POLICY (BASED ON THE REGULAR REVISION PRINCIPLE)  
AS A RESULT OF ADJUSTING DATA BY  
RESPONDENTS/ADMINISTRATIVE SOURCES.**

**CONTACT PERSONS:**

Badri Kvachadze, Tel.: (+995 32) 236 72 10 (300).

E-mail: [bkvachadze@geostat.ge](mailto:bkvachadze@geostat.ge)

Mariam Kavelashvili, Tel.: (+995 32) 236 72 10 (020)

E-mail: [mkavelashvili@geostat.ge](mailto:mkavelashvili@geostat.ge)