Contents lists available at ScienceDirect



Review

International Journal of the Cardiovascular Academy

journal homepage: www.elsevier.com/locate/ijcac



## Will NOACs become the new standard of care in anticoagulation therapy?



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## ARTICLE INFO

Article history: Received 14 June 2015 Received in revised form 14 June 2015 Accepted 15 June 2015 Available online 21 August 2015

*Keywords:* Atrial fibrillation Warfarin Oral anticoagulants

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## ABSTRACT

Atrial fibrillation is the most common cardiac arrhythmia in the general population, with a prevalence of 1-3%, which increases with age, reaching 15% in elderly people. Prophylaxis of ischemic stroke with warfarin was the gold standard of medical management for many years. On the other hand heparin and warfarin was the main pharmacologic agents for the prophylaxis/treatment of venous thromboembolism. In the last 5 years warfarin is getting replaced by non-vitamin K antagonist oral anticoagulants at least partly. In this article it is attempted to foresee whether new oral anticoagulants will become the new standard of care in anticoagulation therapy. © 2015 The Society of Cardiovascular Academy. Production and hosting by Elsevier B.V. All rights reserved. This is

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### Introduction

In recent years, the development of novel oral anticoagulant agents (NOACs) such as dabigatran, rivaroxaban, apixaban and edoxaban has given health-care providers better treatment alternatives to aspirin, clopidogrel, heparin and warfarin, mainly for stroke prophylaxis in patients with non-valvular atrial fibrillation (NVAF), for prophylaxis/treatment of venous thromboembolism (VTE) and also for the secondary prophylaxis of acute coronary syndromes (ACS).<sup>1–3</sup>

Atrial fibrillation (AF) is the most frequently encountered dysrhythmia, which may lead to an increased risk of stroke. It may result in significant unfavorable health outcomes that include but are not limited to a 5-fold increased risk of stroke, hospitalization, impaired quality of life, and decreased work productivity. Stroke is a costly disease

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from the perspective of individual, family, and society. AF-related stroke may lead to devastating consequences in terms of health and well-being of an individual. In patients with AF-related adverse events (e.g., thromboembolic infarctions), the outcomes are often poor, and may result in severe permanent neurologic deficit or mortality.<sup>4–8</sup>

Venous thromboembolism is the third most common cardiovascular condition after ACS and stroke.<sup>9</sup> Although the exact incidence of VTE remains unknown, it is estimated that there are approximately 1 million cases in the United States per year, many of which represent recurrent disease.<sup>10</sup> Nearly two thirds of all VTE events result from hospitalization and approximately 300,000 of these patients die.<sup>11</sup> Pulmonary embolism is the third most common cause of hospital-related death.<sup>12,13</sup>

The standard effective treatment of venous and arterial thromboembolism includes the use of unfractionated and low-molecular weight heparins as well as warfarin, which is associated with major disadvantages. In recent years, new anticoagulants have been developed in an attempt to overcome the known limitations of the established treatment approach and to provide improved therapies for the affected patients.<sup>14–17</sup>

A meta-analysis published in 2007, of all currently available randomized trials that extend observations about the efficacy and safety

http://dx.doi.org/10.1016/j.ijcac.2015.06.007

Peer review under responsibility of The Society of Cardiovascular Academy.

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of antithrombotic therapies for preventing stroke in patients who have AF showed that compared with the control, adjusted-dose warfarin and antiplatelet agents reduced stroke by 64% and 22% respectively.<sup>1</sup> In 2013 a meta-analysis reported that new oral anticoagulants (NOACs) significantly reduced stroke or systemic embolic events by 19% compared with warfarin. New oral anticoagulants also significantly reduced all-cause mortality compared with warfarin.<sup>2</sup>

NOACs can be divided into two broad classes: (i) Direct thrombin inhibitors (dabigatran), which inhibit thrombin (Factor IIa), and (ii) Factor Xa inhibitors (rivaroxaban, apixaban, edoxaban), which inhibit factor Xa. Rivaroxaban, apixaban and edoxaban are oral, selective factor Xa inhibitors which block the active site of factor Xa, and these agents do not require a co-factor to exert their effects. The oral direct thrombin inhibitor, dabigatran, prevents the formation of thrombin through inhibition of the thrombin-dependent conversion of fibrinogen to fibrin. Dabigatran, rivaroxaban, apixaban and edoxaban inhibit both free and clot-bound fibrin, and indirectly inhibit thrombin-induced platelet aggregation.<sup>18,19</sup>

NOACs offer major pharmacological advantages over vitamin K antagonists (e.g., warfarin), including rapid onset/offset of action, few drug interactions, and predictable pharmacokinetics, which eliminates the requirement for regular coagulation monitoring associated with conventional anticoagulant therapy.<sup>18</sup> From 2008, regulatory agencies in EU and US have approved several NOACs for specific indications based on the results obtained in clinical trials demonstrating efficacy and safety that are at least non-inferior, if not superior, compared to warfarin (for stroke prevention in AF as well as for treatment and secondary prevention of venous thromboembolism) or the injectable agent, low-molecular-weight heparin (Table 1).

The aim of this paper is to predict whether NOACs will become the new standard of care for the treatment of patients with NVAF and VTE. References are made to IMS (International Medical Statistics) Healthcare data to understand the trends in the global anticoagulation market.

Disclosure of global anticoagulant market sales was requested from IMS to investigate the development of the global anticoagulant market and to predict whether NOACs are likely to become the standard of care in their approved indications such as stroke prevention in NVAF and treatment of VTE. The claims in this paper are based on IMS Health global anticoagulant market sales data from 2008 to 2014.

## Discussion

The decline in stroke mortality over the past decades has resulted from reduced stroke incidence and lower case fatality rates. The significant improvements in stroke outcomes are concurrent with cardiovascular risk factor control interventions. US health statistics shows that from 2001 to 2011, the relative rate of stroke death fell by 35% and the actual number of stroke deaths declined by 21%.<sup>20</sup> Stroke prevention is central to the appropriate control of hypertension, diabetes, high cholesterol, smoking cessation and management of atrial fibrillation. Until recently, the focus was to identify high-risk patients who would be given warfarin. Warfarin works best with high-quality anticoagulation (INR adjusted) control. High times in therapeutic range (>70%) are associated with the best efficacy and safety of vitamin K antagonists, with low rates of stroke and bleeding.

Previously the only available anticoagulant was a vitamin K antagonist, but clinicians now have a choice and can fit the drug to the patient, and vice versa. In the last 5 years management of stroke prevention has changed with the availability of NOAC's. Thus, contemporary guidelines have focused on the initial identification of low-risk patients. Several NOACs now exist, offering similar (or better) effectiveness, safety, and convenience to the vitamin K antagonists. Dabigatran, rivaroxaban, apixaban and edoxaban is highly effective in reducing the risk of thromboembolic stroke with a more favorable safety profile. Although the bleeding risk is not negligible with NOAC's it is much better than anticoagulation with INR adjusted warfarin. NOACs have been released to the market in 2008, and the question of whether these agents will replace warfarin and heparins, which have been accepted as the gold standard for many years, is one that needs to be answered after a thorough evaluation of several aspects. Will NOACs continue their upward trend and replace warfarin as the standard of care in upcoming years?

In order to answer this question, the present paper will seek the answers to the following:

- 1. Are the new agents used in all indications for which standard therapy with warfarin and heparin can be used?
- 2. What are the benefits of NOACs over standard treatment in indications approved by the authorities?
- 3. To what extent are the physicians aware of these benefits and how much do they adapt to these advantages?
- 4. Are the new agents superior to standard therapy in terms of treatment costs?
- 5. Starting from the release of the new agents in the market, how has the dynamics changed for the global anticoagulant market?

# Will NOACs continue their upward trend and replace warfarin as the standard of care in upcoming years

1. All of the pivotal trials comparing VKAs with NOACs in AF have enrolled patients with so-called NVAF, and excluded patients at particularly high risk of thromboembolism, such as those with AF accompanied by mitral stenosis or patients with mechanical prosthetic valves. The reasons for excluding these patients in trials evaluating NOACs included the possibility that the pathogenesis of thromboembolism may be substantially different from other types of AF.<sup>21</sup> In this context, it is not possible to use NOACs in patients with valve related conditions in light of the available data.

#### Table 1

Approved NOAC's in EU and US.

http://ec.europa.eu/health/documents/community-register/html/alfregister.htm. http://www.accessdata.fda.gov/scripts/cder/drugsatfda/index.cfm.

NOACs	Prevention of venous thromboembolism in patients undergoing hip/knee replacement surgery		Stroke prevention in non-valvular atrial fibrillation		Treatment/secondary prophylaxis of deep vein thrombosis and pulmonary embolism		Secondary prevention of acute coronary syndromes	
	US	EU	US	EU	US	EU	US	EU
Dabigatran	_	Mar '08	Oct '10	Aug '11	June '14	April '14	-	_
Rivaroxaban	July '11	Sept '08	Nov '11	Dec '11	Nov '12	Dec '11 (DVT) Nov'12 (PE)	-	May '13
Apixaban	March '14	May '11	Dec '12	Nov '12	July '14	Aug '14	-	-
Edoxaban	na*	na*	Jan '15	-	Jan '15	-	-	-

\* Only in Japan, not in EU/US.

- 2. All of these NOACs evaluated for the indication of stroke prevention in patients with NVAF have shown non-inferiority compared to Vitamin K antagonists.<sup>22–24</sup> All new generation oral anticoagulants have significantly decreased the risk of hemorrhagic stroke and intracranial bleeding, and they have not been associated with an apparent increase in major bleeding risk compared to warfarin.<sup>22–24</sup> Consistent with the findings of the major studies, results of metaanalysis have demonstrated significantly decreased rates of stroke or systemic embolism and hemorrhagic stroke with these treatments compared to warfarin.<sup>25</sup> However, because of the heterogeneity of different studies and the lack of head-to-head clinical trials with NOACs, one cannot draw a conclusion to say which of these agents is the best option.<sup>26</sup>
- 3. While it is not possible to exactly know to what extent physicians adopt the superiority that NOACs demonstrate in different therapeutic fields, investigating NOAC usage data in different countries may be informative. In this regard, market data may reflect that these agents are adopted at different levels in different parts of the world. Looking at the number of tablets patients use (standard units), it can be concluded that: While the use of NOACs is approximately 35% of that of the agents accepted as standard (warfarin + heparin) in US, it is around 15% in "Emerging Markets" region, which also includes Turkey.<sup>27</sup>
- 4. Stroke leads to substantial financial burden on healthcare systems, as well as on patients, family, and society. The lifetime cost of an ischemic stroke was estimated to be over \$90,000 for an individual patient in 1990, and the American Heart Association estimated that the total national cost (direct plus indirect costs) of stroke in the United States exceeded \$34 billion in 2008.<sup>28,29</sup>

Treatment cost often poses a concern with NOACs. However, the total exact cost of strokes and the provision of anticoagulation monitoring is not completely understood and considered when assessing the cost impact of NOACs. Costs incurred by patient visits to anticoagulation monitoring clinics, and the cost of hospital admissions and other factors of managing the adverse effects of warfarin, are not always taken into account.

In 2013, Harrington et al. conducted a cost effectiveness study taking into consideration the aforementioned factors. Their study compared the cost effectiveness of warfarin to that of dabigatran, rivaroxaban and apixaban, which had been approved by authorities as of 2013. The modeled population in this study was a hypothetical cohort of 70-year old patients with NVAF, increased risk for stroke (CHADS2  $\geq$  1), renal creatinine clearance  $\geq$ 50 mL/min, and no previous contraindications to anticoagulation. The study findings demonstrated that all of the new generation agents were cost-effective compared to warfarin.<sup>30</sup>

It may be predicted that growing data from such studies may result in positive contributions in favor of NOACs from the policy maker perspective; and in this regard, one may suggest that NOACs are candidates to replace warfarin in anticoagulation therapy.

5. When answering the question of whether NOACs may or may not replace the widely accepted gold standard therapy with warfarin and heparin for their respective indications in certain therapeutic fields, one should also consider how the dynamics of the market have changed since the introduction of NOACs in 2008 to date.

As per the IMS data regarding the global anticoagulant market, warfarin use has declined from 87,5% to 72% through 2008 to 2014. In contrast, NOACs have reached a market share of 15,5% as of 2014 (Fig. 1).

Fig. 1 presents the standard units (number of tablets the patients receive) data of 2014 showing a 1.35-fold higher usage rate for Factor Xa inhibitors compared to direct thrombin inhibitors. Standard units show that rivaroxaban as the most commonly preferred agent among Factor Xa inhibitors as of 2014.



**Fig. 1.** Global AC Market Volume Shares in % (based on DoT\*). Source: IMS MIDAS, Database: Current All 2014. \*DoT = days of therapy, calculated based on volume in SU (standard units). For dabigatran and apixaban: DOT = SU divided by 2 (assumption: two tablets per day). For VKA, rivaroxaban: DOT = SU (assumption: 1 tablet per day).

#### Conclusion

The success of these NOAC drugs means that warfarin will eventually become redundant in patients with NVAF, VTE and pulmonary embolism. This might take several years. In stroke prevention, these drugs are major breakthrough and stroke prevention is much more important than which drug is better than the others. That is a question hard to answer and at the moment is based more on opinions than fact.

### **Disclosure statement**

The authors have no financial support or conflicts of interest to disclose.

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