# **Annex H**

# ASPI by the numbers

ASPI is a wholly owned Commonwealth company formed in 2001 as an independent, non-partisan think tank. It was set up by the Australian Government as an independent institute with key purposes in mind, which are set out in the ASPI Charter.

ASPI receives funding from Australian and overseas governments, industry and civil-society groups. Sources of funding come from research and policy projects (that often originate through competitive grants), professional development, training and capacity building (in Australia and throughout the Indo-Pacific), corporate and event sponsorship and activities such as workshops and dialogues.

Maintaining a diversity of funding is important. It allows ASPI to remain independent in the content of our research and in all editorial judgements, and the institute employs a rigorous internal and external peer-review process. ASPI prides itself on its transparency, and our sources of funding are identified in our annual report, online at www.aspi.org.au and in the acknowledgements section of individual publications.

For the 2022–23 financial year, this funding was broken down as shown in Table 15 and Figure 6.

Table 15: Revenue, 2022-23

Funding source	Amount	% of total
Department of Defence core funding	\$4,000,000.00	28.0%
Federal government agencies	\$4,164,879.65	29.2%
Overseas government agencies	\$3,393,803.04	23.8%
Private sector	\$1,379,450.71	9.7%
Civil society and universities	\$484,067.52	3.4%
State and territory government agencies	\$400,150.00	2.8%
Other income (events and interest)	\$365,253.09	2.6%
Defence industries	\$75,000.00	0.5%
Total	\$14,262,604.01	100%

Department of Defence core funding (28%)
Federal Government agencies (29%)
Overseas Government agencies (24%)
Private sector (10%)
Civil society and universities (3%)
State and territory government agencies (3%)
Defence industries (0%)
Other income (3%)

Figure 6: Sources of revenue, 2022-23

## 2022-23 funding breakdown, by sector

## 1. Australian Department of Defence core funding

The Australian Department of Defence made a single annual core funding payment of \$4,000,000.

In June 2021, ASPI received \$5,000,000 funding from the Department of Defence to provide operational support to establish an ASPI office in Washington DC over two financial years. The office was officially opened on 13 July 2022. ASPI drew down on the first \$2,500,000 during 2022–23.

## 2. Other Australian Government agencies

In addition to the core funding provided by the Department of Defence, the Australian Government departments and agencies listed in Table 16 provided funding.

Table 16: Other Australian Government agencies funding, 2022–23

Department or agency	Purpose	Amount
Australian Signals Directorate	Corporate sponsorship	\$50,000.00
Department of Defence	Crafting Better Policy workshops	\$537,681.82
Department of Defence	Thinking and Communicating Outside the Box workshops	\$20,900.00
Department of Defence	Defence health	\$42,454.54
Department of Defence	Mobilisation project	\$91,440.00
Department of Defence	RAAF Senior Airmen workshops	\$190,860.00
Department of Defence	Military strategic plans	\$72,827.27
Department of Defence	CASG research project	\$48,690.23
Department of Defence	RAAF Seamen workshops	\$355,500.00
Department of Defence	Regional Analyst Symposium	\$90,443.18
Department of Defence	Strategic technical leadership development training services	\$74,144.00
DFAT	Australia–India cyber and critical tech policy exchanges	\$350,000.00
DFAT	Techdiplomacy project	\$163,318.18
DFAT	Understanding and addressing climate-change risk in Australia's near neighbours	\$55,000.00
DFAT	Support for the 2023 Raisina@Sydney Dialogue	\$30,000.00
DFAT	DFAT Regional Dynamics Program	\$68,204.82
Department of Home Affairs	Quad Business and Investment Forum	\$818,160.00
Department of Home Affairs	Support for the 2023 Sydney Dialogue	\$500,000.00
Department of Home Affairs	Visiting Senior Fellow secondment arrangement	\$26,189.00
Department of Home Affairs	Corporate sponsorship	\$25,000.00
PM&C	Secondment agreement	\$54,893.48
PM&C	Support for the 2023 Sydney Dialogue	\$5,710.91
PM&C	Disinformation workshops	\$60,000.00
National Archives of Australia	Advisory Council service	\$7,500.00
National Emergency Management Agency	Independent review of governance arrangements	\$425,962.22
Total		\$4,164,879.65

## 3. Overseas government agencies

The funding listed in Table 17 was received from overseas government agencies. Where appropriate, ASPI reports funding under the Foreign Influence Transparency Scheme.

Table 17: Overseas government agencies funding, 2022–23

Department or agency	Purpose	Amount
Embassy of Japan	Economy security project	\$237,900.00
European Parliament	ASPI – European Union roundtable	\$1,168.20
Netherlands Ministry of Foreign Affairs	Coercive diplomacy project	\$5,000.00
UK Foreign Commonwealth & Development Office	Advancing maritime governance in the Indo-Pacific	\$3,040.00
UK Foreign Commonwealth & Development Office	Digital diplomacy training	\$39,563.98
UK Ministry of Defence	Pilot research project	\$134,042.42
US Department of State	Data research project	\$164,000.23
US Department of State	Technology Think Tank Network	\$24,539.37
US Department of State	Disinformation and social-media projects	\$487,944.21
US Department of State	Pacific islands online information operations project	\$322,713.01
US Department of State	Coercive diplomacy project	\$637,948.13
US Department of State	Critical technologies project	\$566,840.77
US Department of State	Defending cyber-enabled IP theft project	\$621,319.68
US Embassy, New Zealand	Pacific workshops	\$147,783.04
Total		\$3,393,803.04

#### 4. Private sector

The funding listed in Table 18 was received from private-sector organisations.

Table 18: Private-sector organisation funding, 2022–23

Company	Purpose	Amount
Amazon Web Services	Corporate sponsorship	\$100,000.00
Deloitte	Support for the 2023 Darwin Dialogue	\$2,100.00
Energy Australia	Corporate sponsorship	\$70,000.00
Google Australia Pty Ltd	Corporate sponsorship	\$50,000.00
Google Australia Pty Ltd	Support for the 2023 Raisina@Sydney Dialogue	\$20,000.00
Jacobs Australia	Corporate sponsorship	\$46,666.67
Leidos	Corporate sponsorship	\$37,500.00
Macquarie Telecom Group	Corporate sponsorship	\$50,000.00
Meta (t/a Facebook Australia)	Corporate sponsorship	\$246,553.01
Meta (t/a Facebook Australia)	Support for the 2023 Sydney Dialogue	\$100,000.00
Microsoft	Corporate sponsorship	\$100,000.00
Microsoft	Cybersecurity regulations project	\$60,000.00
Optus Administration Pty Ltd	Support for the 2023 Sydney Dialogue	\$250,000.00
PsiQuantum	PsiQuantum roundtable	\$14,142.16
QuintessenceLabs Pty Ltd	Corporate sponsorship	\$50,000.00
Rubrik Australia Pty Ltd	Corporate sponsorship	\$37,500.00
Splunk Technology	Corporate sponsorship	\$50,000.00
Tivan Ltd	Support for the 2023 Darwin Dialogue	\$25,000.00
Twitter	Disinformation research support	\$25,988.87
UpGuard	CTS newsletter support	\$44,000.00
Total		\$1,379,450.71

## 5. Civil society and universities

The funding listed in Table 19 was received from civil-society organisations and Australian and overseas universities.

Table 19: Civil-society organisations and universities funding, 2022–23

Organisation	Purpose	Amount
.au Domain Administration Ltd	Corporate sponsorship	\$45,000.00
ANU National Security College	Honorarium fee	\$400.00
Center for Strategic and International Studies	ASPI-CSIS dialogues	\$35,467.74
Center for Strategic and International Studies	Honorarium fee	\$441.57
Cyber Security Cooperative Research Centre	Corporate sponsorship	\$30,000.00
DPS	Research and analysis on the use of technology	\$54,992.00
International War & Peace Reporting	Travel reimbursement	\$5,390.11
Konrad-Adenauer-Stiftung	Climate book project	\$20,063.91
Special Competitive Studies Project	Critical technologies project	\$292,312.19
Total		\$484,067.52

## 6. Australian state and territory government agencies

The funding listed in Table 20 was received from Australian state and territory government departments and agencies.

Table 20: Australian state and territory governments funding, 2022–23

Department or agency	Purpose	Amount
Northern Territory Government	ASPI – Northern Territory Government Partnership	\$250,000.00
Northern Territory Government	2023 Darwin Dialogue	\$150,150.00
Total		\$400,150.00

#### 7. Defence industries

The funding listed in Table 21 was received from defence-related private-sector organisations.

Table 21: Defence-related private-sector funding, 2022–23

Company	Purpose	Amount
Thales Australia	Support for the ASPI 2023 Conference	\$75,000.00
Total		\$75,000.00

#### 8. Other income

ASPI's other income in 2022–23 consisted of events ticket sales and interest from term deposits.