



## Funding you need to fulfill your mission

Federal and state grants are part of the budget picture for nearly every public sector agency in the country, but many education agencies are understaffed for grants development or lack experience with grant programs. Enabling access to these funds dramatically increases their capacity to leverage technology to advance their missions and impact their communities.

The Dell Technologies Grants Support Program provides public sector K-12 school districts, higher education institutions, and other education providers with grants information, customized funder research, and consultation that will help develop project ideas, get Dell Technology-rich projects funded, and even expand initiatives that are already in the works.



### Top grant recipients

- Public & Non-profit Private K-12 Schools
- Colleges & Universities
- Libraries & Museums
- Workforce Development & Training Agencies
- Early Childhood or Special Education Service Providers

### Types of K-12 and Higher Education grants

- 21st Century Community Learning Centers (21st CCLC)
- Education Innovation & Research Program (EIR)
- Perkins Career & Technical Education (CTE)
- Strengthening Community Colleges Training Grants (SCCT)
- Improving Undergraduate STEM Education (IUSE)

### Project consultation

Grant makers fund projects that address a clearly identified need, either for a specific population or a defined geographic community. Fundable projects should have measurable objectives and a compelling reason for including technology to achieve those objectives. Grants Development Consultants, available at no cost through the Dell Technologies Grants Support Program, work with public sector agencies to develop and define their projects in the context of what funders want to support.

If you already have an idea of the technologies you would like to acquire; Grants Development Consultants will help you clarify and articulate the project needs those desired technologies will address and provide input on other elements that might further develop and strengthen your project.



## Funder research

Each year approximately \$700 billion in public grant funding is available in the US. Because not all these grant opportunities are technology-focused, and most have specific parameters that define who may receive funding and what that funding may be used towards, expert navigation through the funding landscape is a key component to success.

With just a few details about your technology needs and project idea, Dell Technologies Grants Support Program consultants will develop a customized funding opportunity report, at no cost to you.

The report will identify the most relevant funders based on your project concept, organization type (or types, in the case of a consortium project), and geographic location where your project will be deployed. Grants Development Consultants can also review these findings with you and your colleagues on a conference call, at your convenience.

## Grants development support

To obtain funding for your Dell Technology-enabled project, you will need to develop and submit competitive grant applications to a qualified list of funding prospects. No matter what capacity or resources your organization has dedicated to developing grant proposals, the Dell Technologies Grants Support Program can help you see that process through.

A range of proposal development services are available. From complementary proposal editing and review to fee-based grant writing support, Grants Development Consultants will work with you to evaluate your needs and determine the appropriate level of support necessary to maximize obtainable funding. That funding can then help you optimize the technology you are able to purchase.

## POWERED BY GRANTS OFFICE

To support the Dell Technologies Grants Support Program, Dell Technologies has engaged Grants Office, a national grants development services firm with a 22-year track record of helping public sector agencies find and secure funding for technology projects.



**GRANTS OFFICE**



To learn more about the Grants Support Program, please contact your Dell Technologies Sales Representative



Learn more about Dell Technologies K12 solutions



Learn more about Dell Technologies Higher Education solutions