



MILAN - APRIL 21 2009

PIRELLI GROUP 1Q09 FINANCIAL RESULTS

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Statement

The Manager mandated to draft corporate accounting documents of Pirelli & C. SpA, Claudio De Conto, attests – as per art.154-bis, comma 2 of the Testo Unico della Finanza (D.Lgs. 58/1998) – that all the accounting information contained in this presentation correspond to the documented results, books and accounting of the Company.

Agenda

- ▶ **Pirelli Group 1Q09 Key messages**
- ▶ Pirelli Group 1Q09 Financial Review
- ▶ Pirelli Real Estate Results
- ▶ Pirelli Tyre Results
- ▶ Pirelli Eco Technology
- ▶ Appendix

Pirelli Group 1Q09 Key Messages

- ▶ **A strong impact by the economic crisis on demand**, but the conditions for a recovery remain (low inflation, low interest rate, low cost of raw materials)
- ▶ **Restructuring program in progress** both in Tyre & Real Estate
- ▶ **Tyre:** drop in volumes in line with expectations, strong price/mix, de-stocking & raw materials positive effects in 2Q'09
- ▶ **Eco-Technology:** homologation in China and Germany about to be concluded. Scouting in Brazil, Portugal and Spain.
- ▶ **Real Estate:** the offering related to the 400 €/mln capital increase will start in June 2009
- ▶ **Senior Management:** BoD approval of an Incentive Plan strongly correlated to '09-'11 target achievements (on average 40% of the total management remuneration, 64% for top managers)

Pirelli Group 1Q09 vs '09 targets

€/bln

	1Q09	2009 Targets
Group Revenues	1.0	~4.3
EBIT %		
After continuous restructuring	4,5%	4.5-5.0%
NFP	1.3	1.0

(*) Green revenues and Capex information will be completed at the year end



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Pirelli Group: 1Q09 Key Financial Results

€/mln

	1Q09	1Q08	YoY %
Revenues (Organic)	1,043.0	1,165.3	-10.5% (*)
EBITDA before Restructuring Costs	101.7	172.1	-40.9%
<i>Margin</i>	9.8%	14.4%	-4.6pp
EBIT before Restructuring Costs	50.3	119.9	
<i>Margin</i>	4.8%	10.0%	-5.2pp
Restructuring Costs	(3.5)	(4.8)	
EBIT	46.8	115.1	
<i>Margin</i>	4.5%	9.6%	-5.1pp
Results from equity participations	0.8	(16.5)	
EBIT post results from equity participations	47.6	98.6	
Total Net Income	1.1	62.4	
Net Income post minorities	9.5	33.8	
Net Financial Position	1,278.9	851.0	+251 €/mln vs. '08YE
Capex	42.9	47.1	
Employees	29,662	31,293	-1,394 vs. FY08

(*) Homogeneous terms variations, not including exchange rate effects

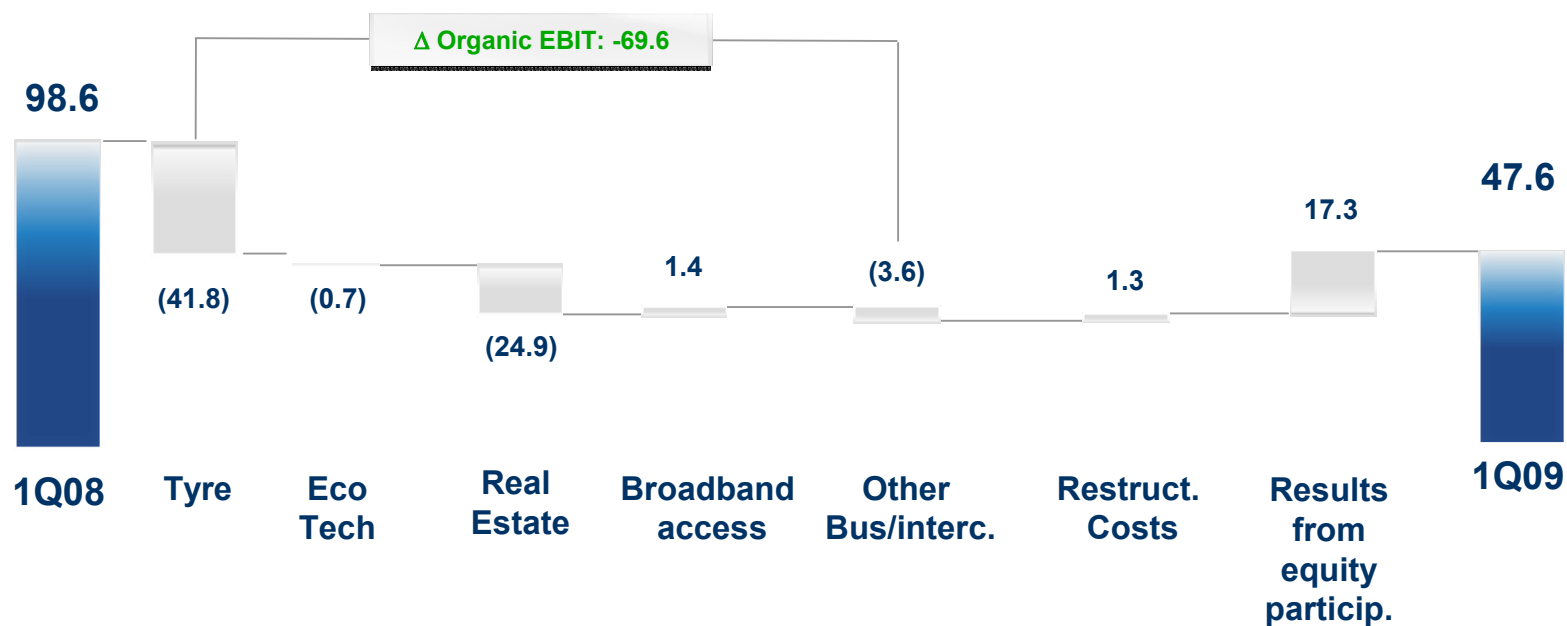
Results Drivers

- ▶ **Bearish market conditions** for both Tyre & PRE
- ▶ **Tyre:** Price mix and efficiencies still offset by high production costs
- ▶ **PRE:** cost reduction lead to a QoQ profitability improvement
- ▶ **Alcatel-Lucent Submarin** capital gain offset PRE equity partic. results
- ▶ **Net Income trend reverted** after 3 consecutive quarters of losses
- ▶ Cash absorption vs. '08 YE due to:
 - ▶ Working Capital seasonality
 - ▶ First impact 2008 Restructuring program (45.8 €/mln)
- ▶ Both Tyre and PRE **on track on restructuring program**

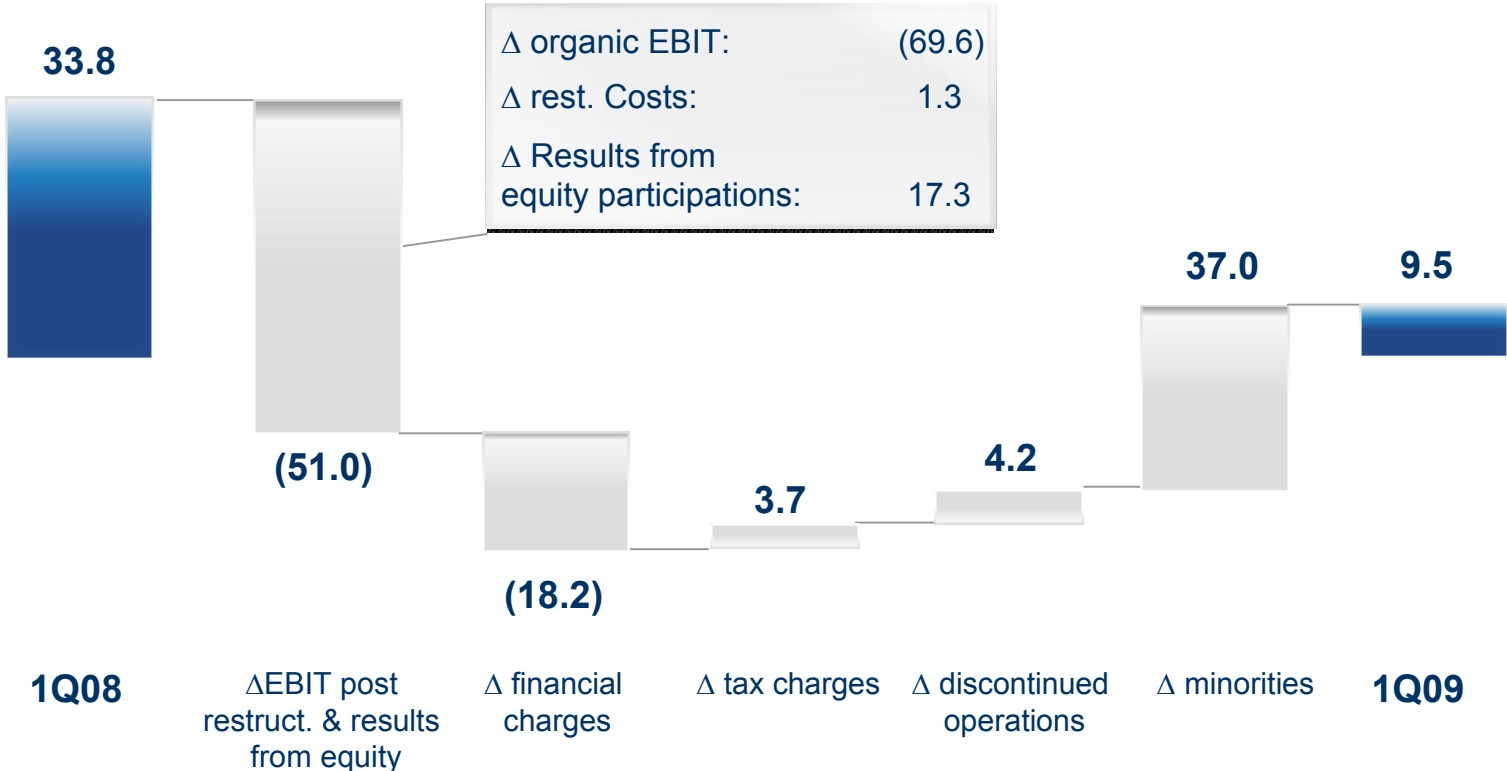
Pirelli Group: EBIT 1Q09 vs 1Q08

(post restructuring costs and results from equity participations)

€/mln

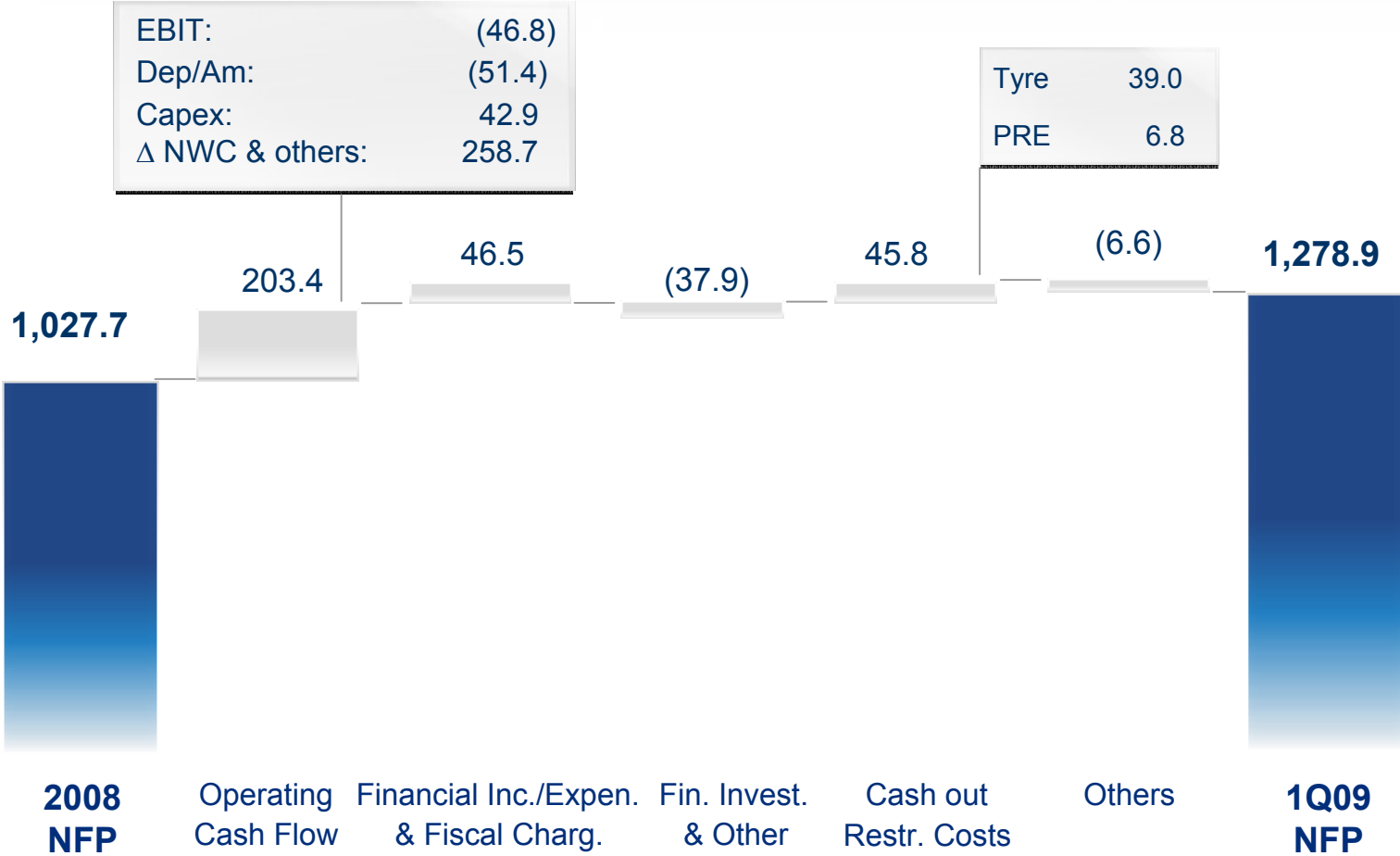


Pirelli Group: attributable net income 1Q09 vs 1Q08

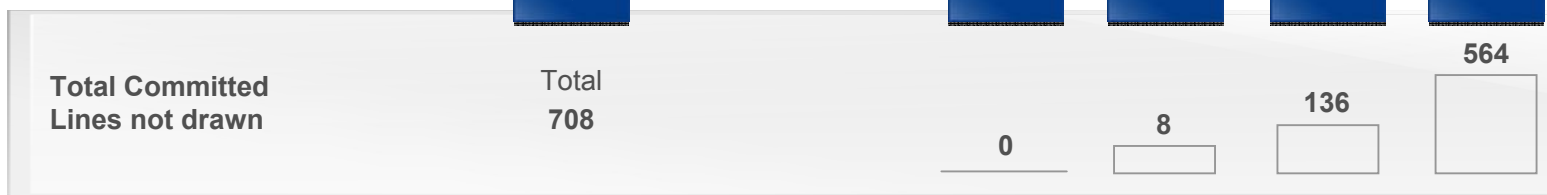
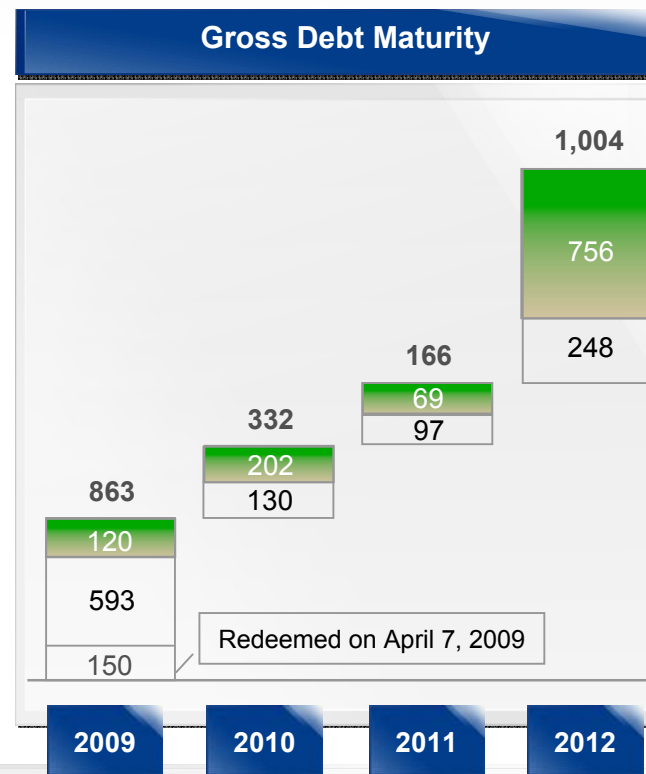
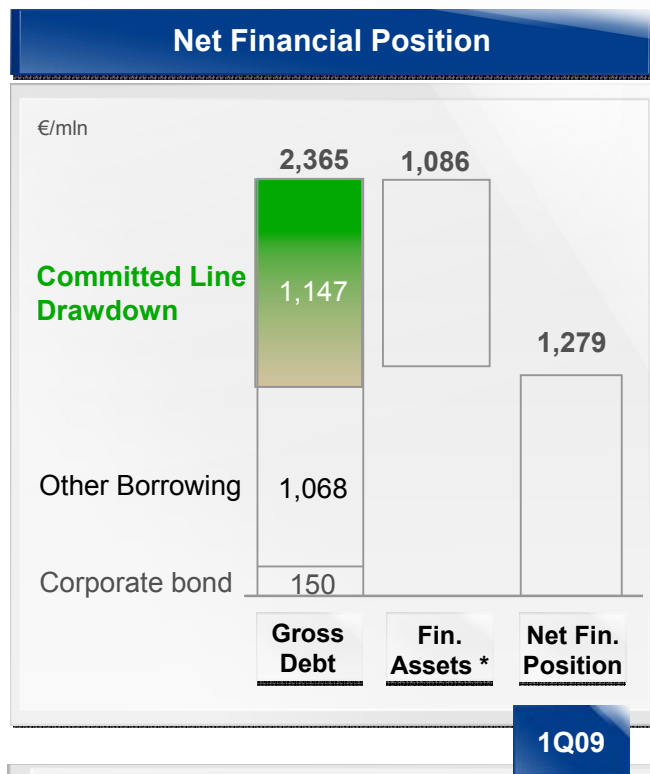


Pirelli Group: 1Q09 net financial position

€/mln



Pirelli Group: Debt Structure as of March 31, 2009



*Financial receivables, cash and cash equivalents

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Consolidated Income Statement



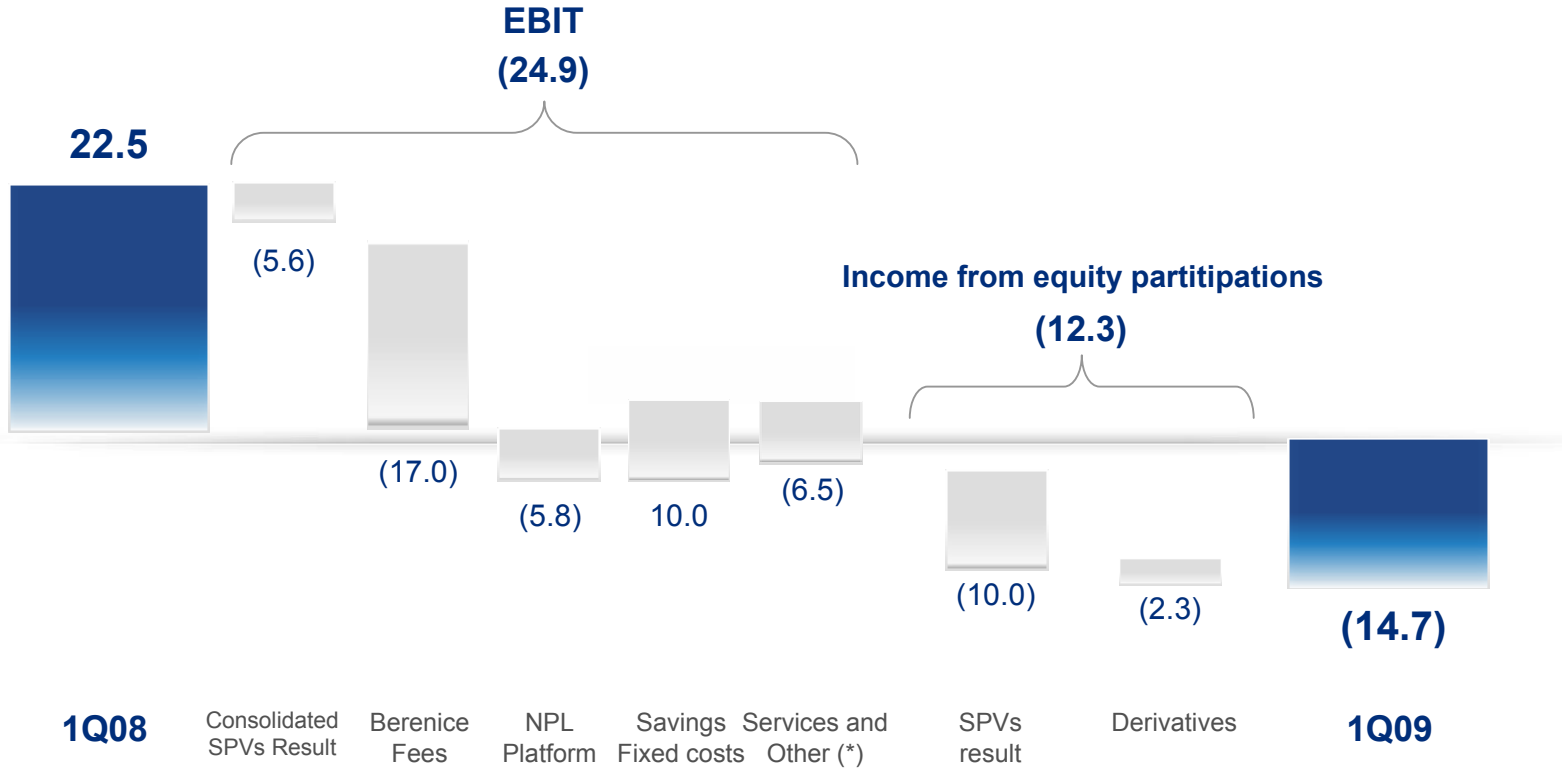
€/mln

	1Q09	1Q08
Consolidated Revenues	53.8	74.7
EBIT before Restructuring costs	(2.2)	22.7
Net Income from Investments	(12.5)	(0.2)
EBIT including net income from investments before Restructuring costs	(14.7)	22.5
Restructuring Costs	0.0	(2.3)
EBIT including income from equity participations	(14.7)	20.2
Interest Income from Equity participation	8.5	7.5
EBIT Including income and Interest Income from equity participation	(6.2)	27.7
Financial Charges	(8.3)	(10.0)
PBT	(14.5)	(17.7)
Income Taxes	(2.1)	(5.4)
Net Result before discontinued operations	(16.6)	12.3
Discontinued operations	0.0	0.7
Net Result before minorities interests	(16.6)	13.0
Minority interests	0.8	(1.4)
Net Result	(15.8)	11.6
NFP	309.3	300.3
Net Financial Position excluding Shareholders' loans	898.4	807.8

Breakdown of EBIT including income from equity participations before Restructuring costs



€/mln



(*) Includes 3.5 €/mln extraordinary income made in 2008



Real Estate Sales, Rents & Acquisitions 100% and Pro Quota

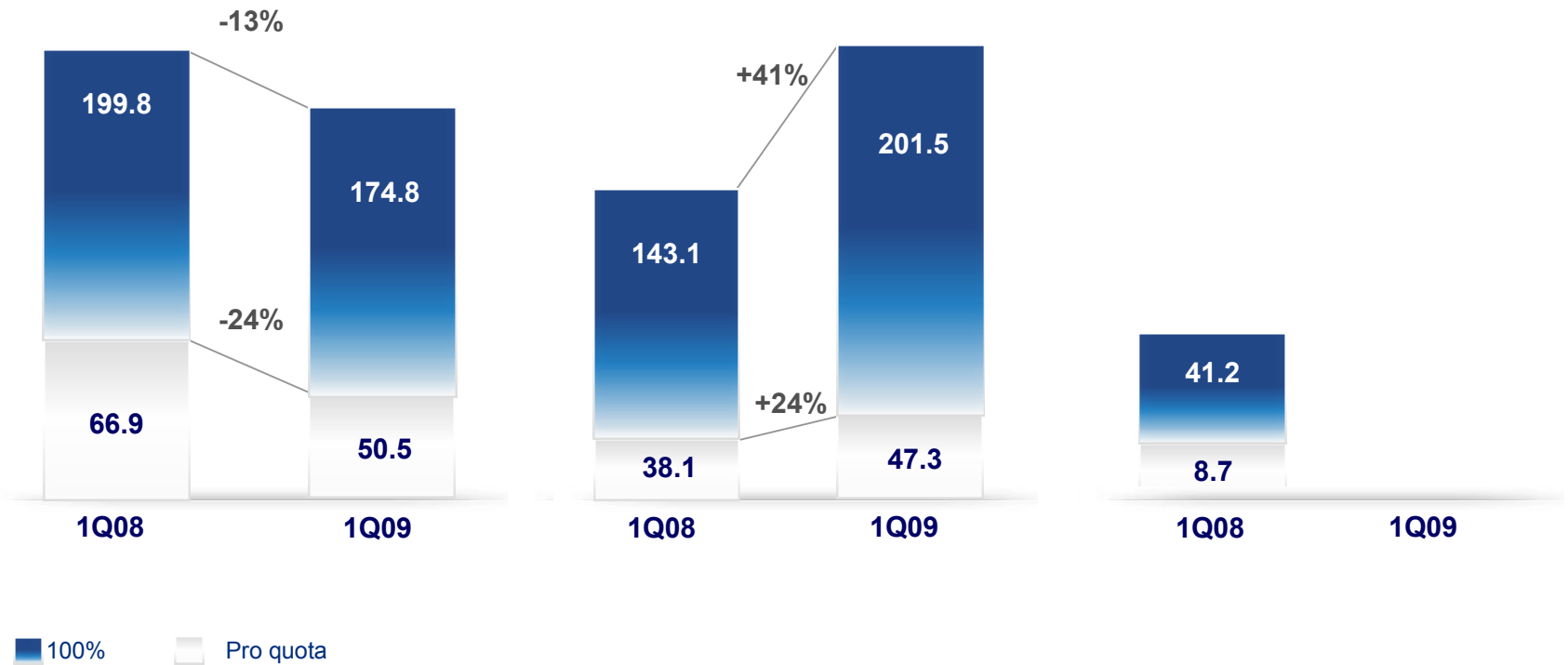


€/mln

REAL ESTATE SALES

REAL ESTATE RENTS

REAL ESTATE ACQUISITIONS



Cost Saving program for 2009



- ▶ **In 1Q09 cost saving reached 10 €/mln**

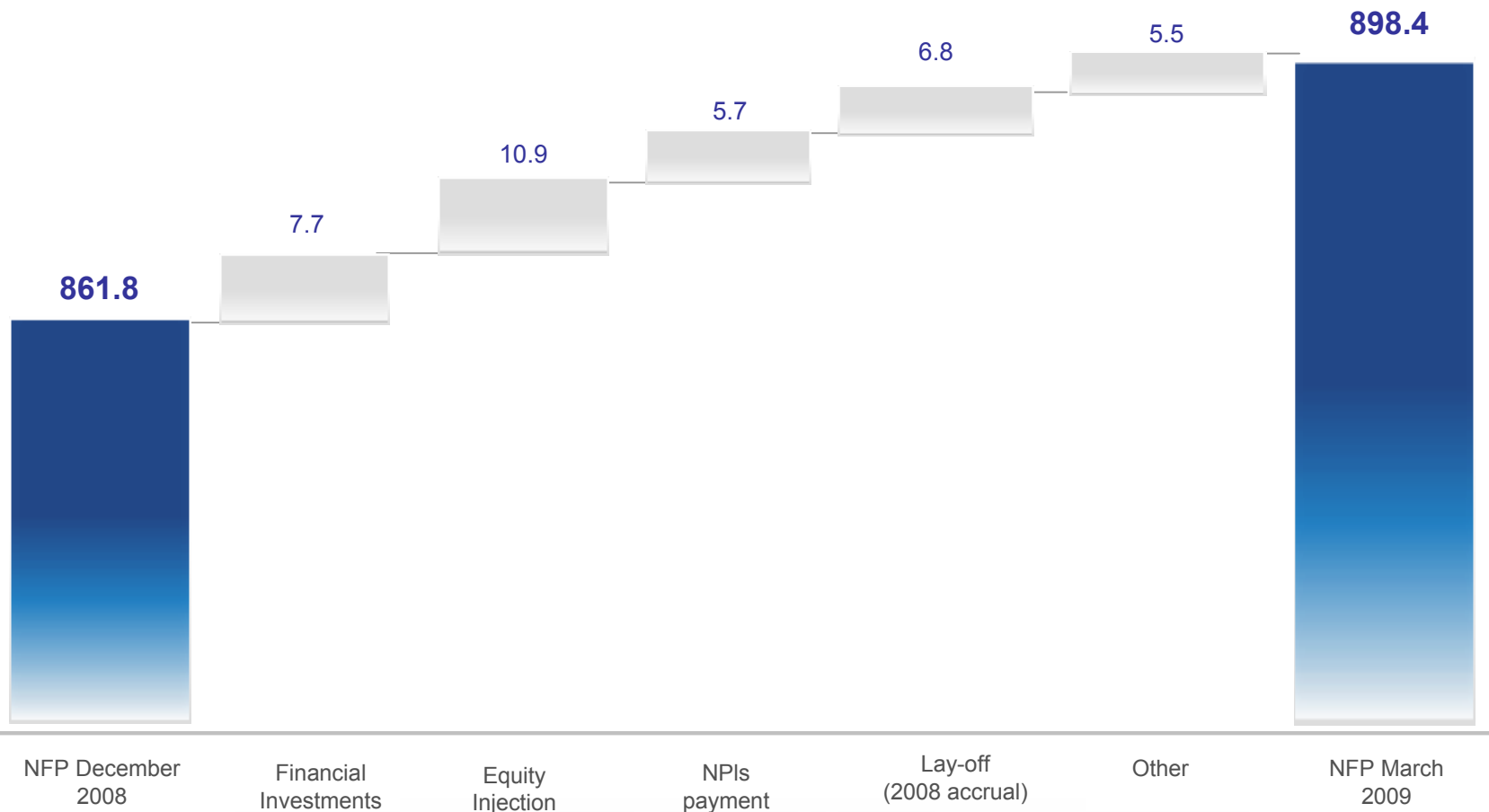
- ▶ For FY 2009 we expect total savings for 50 € /mln of which:
 - ▶ Labor costs and costs related for approx. 30 € /mln
 - ▶ Headquarters /IT & other for approx. 10 € /mln
 - ▶ Consulting & Marketing costs for approx. Euro 10 € /mln

- ▶ In the savings program actions to reduce holding cost from approx. 30 € /mln to approx. 20 € /mln are included

NFP change excluding shareholders' loans



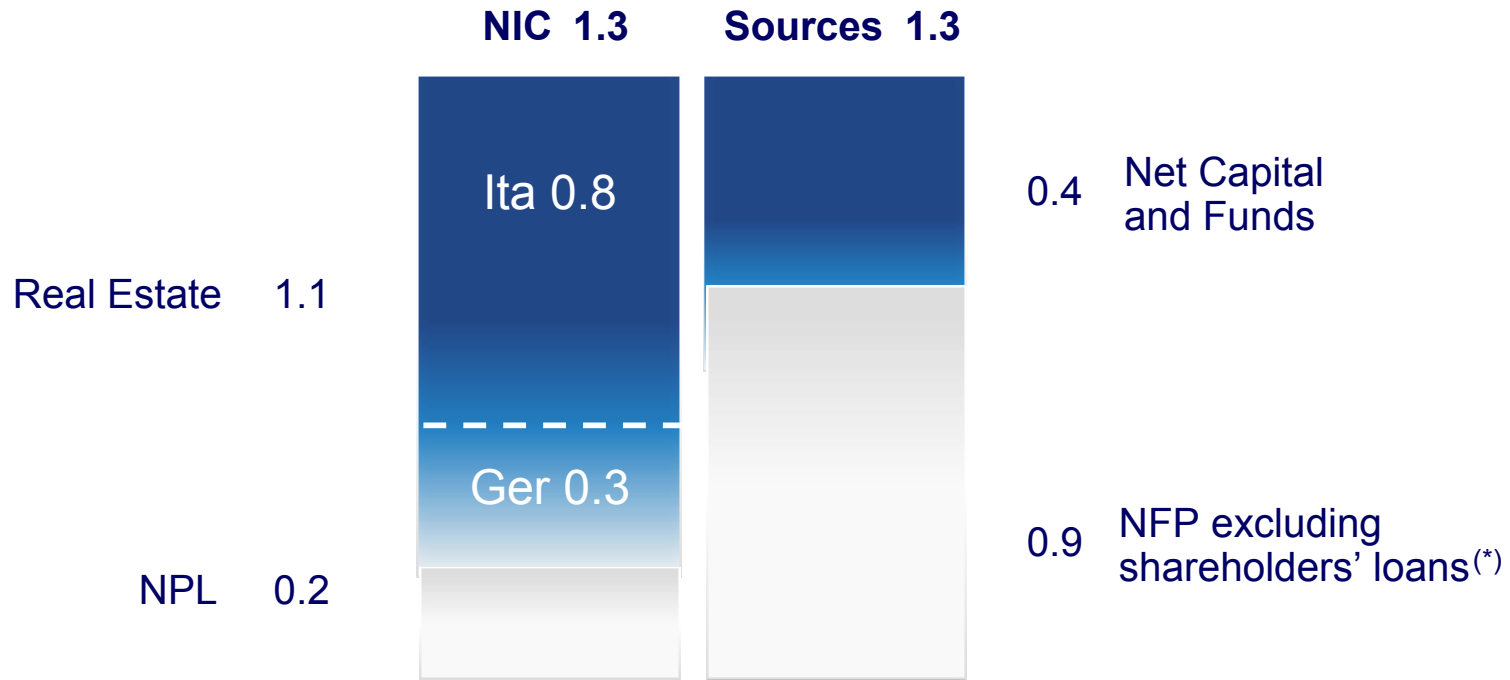
(€/mln)



Net Invested Capital Breakdown excluding shareholders' loans



€/bn



**Real Estate Net Invested Capital (approx 1.1 €/mln) is allocated as follows:
0.8 Italy and 0.3 Germany**

(*) Shareholders' loans are 589.1 €/mln in March 2009



Pirelli RE Targets



As indicated in the three year plan, the company will focus on a turnaround targeting, a positive Operating result including income from equity participations already in 2009

This goal will be achieved through the following actions:

1. Cost cutting and organization reshaping

- ▶ Expected savings of around 50 € /mln, through headcounts reduction

2. Strengthening of the capital structure

- ▶ Disposal of assets with limited upside potential in the short-term and non core businesses (NPLs)
- ▶ Capital increase for 400 € / mln to be launched in June 09

3. Valorisation of income-generating real estate portfolio

- ▶ More direct and effective asset management and repositioning of properties with possible change of use

4. Key role of fund management company in Italy

- ▶ Search for alliances/partners to enhance the business
- ▶ Management of real estate funds for third parties
- ▶ Management of disposal programmes by local entities

5. Reinforcing alliances mainly in Germany, with equity interest dilution

- ▶ Search for alliances/partners to enhance the business

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1Q09 Pirelli Tyre performance impacted by negative market trends

€/mln, Percent



Profit & Loss	1Q09	1Q08	Δ%
Revenues	926.9	1076.9	-13.9%
EBITDA (before restructuring costs)	107.8	151.0	-28.6%
<i>margin</i>	11.6%	14.0%	
EBIT (before restruct.costs)	61.0	102.8	-40.7%
<i>margin</i>	6.6%	9.5%	
EBIT (after restruct.costs)	57.5	100.3	-42.7%
Margin	6.2%	9.3%	
Net Income	14.6	57.7	

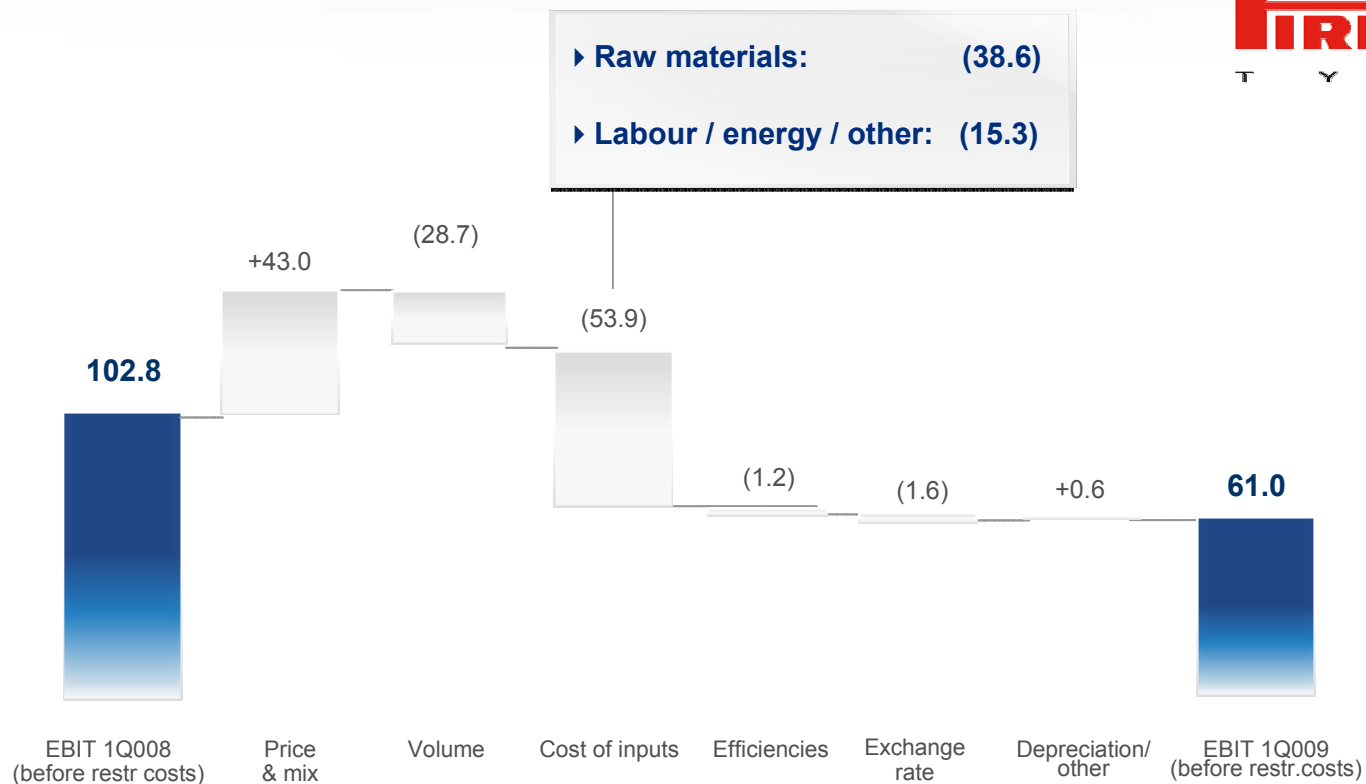
Δ Price/Mix	+6.9%
Δ Volume	-18.1%
Δ Rev. (before Exch. rate impact)	-11.2%
Δ Exchange Rate	-2.7%

- ▶ Heavy reductions in vehicle production and negative growth in replacement markets, driving organic sales down in 1Q09
- ▶ Positive price/mix variation in both Consumer and Industrial segments
- ▶ All input costs (raw materials, energy, etc.), still at higher levels when compared with 1Q08

Pirelli Tyre 1Q09 operating performance



€/mln

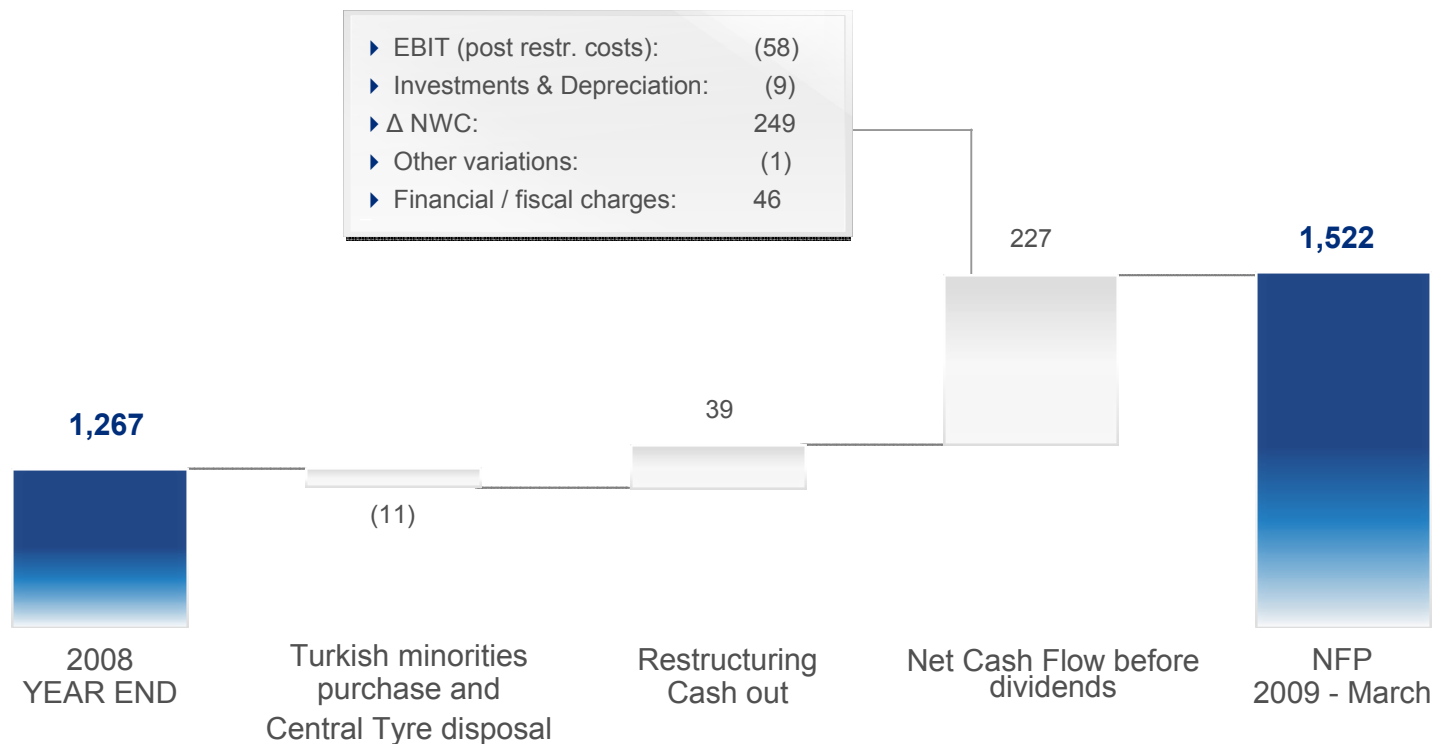


- ▶ Positive contribution from Price/mix offset by higher production costs (mainly raw materials and energy)
- ▶ Efficiencies offset by production slowdown due to lower demand and effective inventory reduction

Pirelli Tyre 1Q09 NFP evolution



€/mln



► Negative working capital variation, driven by usual seasonal trends, lower than 2008 (270 €/mln) thanks to inventory reductions partially offset by 2008 lower receivable cash-in and higher payable cash-out

Pirelli Tyre restructuring program in progress



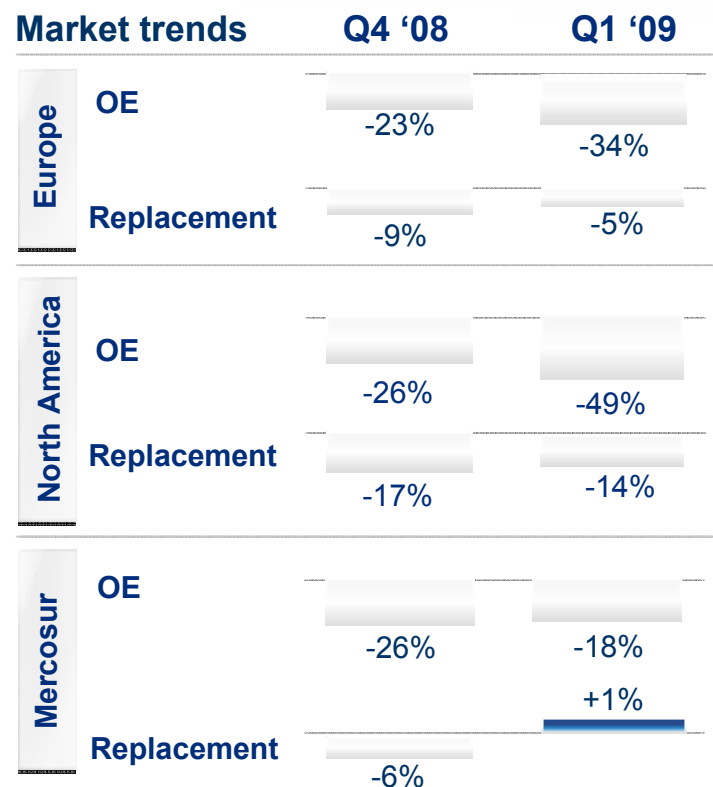
- ▶ 100 million Euro was funded in 2008 balance sheet to speed up restructuring in Europe.
- ▶ **Restructuring Program Target: 1,500** people by 2009
 - ▶ Spanish Factory shut down expected by year end
 - ▶ Settimo (Italy) old car factory shut down expected by year end (to be replaced by new Polo Torinese Project in 2010)
 - ▶ Central Tyre (distribution equity in UK) disposal in 1Q



- ▶ Additional downsizing of 400 blue collars (mainly temp workers) already implemented in 1Q

Consumer Business in Q1 '09

Car tyre shipments, Percent (yoy)



- ▶ Light Vehicle (and Motorcycle) production worsening trends also when compared with 4Q08 low level, with the exception of Mercosur
- ▶ Still negative trends in all mature replacement markets, both car and motorcycle, driven by de-stocking at trade more than by end user demand. March trends showing some improvements. Mercosur slightly positive vs 1Q08
- ▶ Positive price/mix variation mainly driven, in mature markets, by channel mix (repl. vs. OE) and product mix

Source: Global Insight, Europol, Rma, Anip, Pirelli



Pirelli Economics

€/Mln, Percent

	1Q09	1Q08	Δ%
Revenues	670.5	748.3	-10.4%
EBITDA (before Restructuring costs)	77.4	108.7	-28.8%
<i>margin</i>	11.5%	14.5%	
EBIT (before Restructuring costs)	41.9	72.5	-42.6%
<i>margin</i>	6.2%	9.7%	

Δ Price/Mix	+6.6%
Δ Volume	-14.7%
Δ Rev. (before Exch. rate impact)	-8.1%
Δ Exchange Rate	-2.3%

Industrial Business in 1Q09

Truck Tyre shipments, Percent (yoy)



- ▶ Dramatic reduction in medium-heavy vehicle production worldwide and worsening trend in Replacement markets, also when compared with 4Q08, driven by the overall macroeconomic scenario, with the exception of the Chinese market and some MEA markets
- ▶ Positive price/mix variation driven by late 2008 price increases

Source: ANIP, Europool, Pirelli, CRIA



€/Mln, Percent

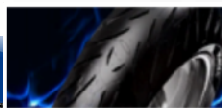
Pirelli Economics

	Q1 09	Q108	Δ%
Revenues	256.4	328.6	- 22%
EBITDA (before restructuring costs)	30.4	42.3	-28.1%
margin	11.9%	12.9%	
EBIT (before restructuring costs)	19.1	30.2	-36.8%
margin	7.5%	9.2%	

Δ Price/Mix	+7.2%
Δ Volume	-25.7%
Δ Rev. (before Exch. rate impact)	-18.5%
Δ Exchange Rate	-3.5%

Recent Pirelli Tyre Highlights:

26/01/2009



Pirelli and Metzeler play a leading role at the 6° Annual INTERMOT Motorcycle and Scooter Fair in Cologne and at the 66th EICMA International Bicycle and Motorcycle Exhibition in Milan.
In Cologne Pirelli introduced Angel ST, designed to fit sport-touring motorcycles.

29/01/2009



The Motorsport season starts with the Dakar, where Scorpion Rally takes the podium with KTM.
World Rally Championship, World Superbike and Grand-Am all race with Pirelli Tyres

23/02/2009



Pirelli wins the “2009 Tyre Technology Award for Innovation and Excellence” in Hamburg and is entitled “Manufacturer of the year”

06/03/2009



With PZero and P7 Pirelli leads the Summer Tyre tests of the most prestigious German magazines

17/03/2009



Pirelli sets seven world records at the Nardò Test Centre with the new Motorcycle tyre Angel St

20/03/2009



Agreement signed for a three-year sponsorship of the Chinese football championship

27/03/ 2009



Rome: Pirelli launches the first tyre “scrapping” program in Italy and introduces the new Cinturato P7, the first “green performance” tyre targeting the high end of the market

31/03/ 2009



The new Racetec on track: Valencia Journalists and dealers test the performance of the new Metzeler tyre for the racing segment.
Metzeler brand wins the Motorrad magazine survey for the second year in a row

Cinturato: introducing the Green Performance tyre



THE MARKET SEGMENT

- ▶ **Environment-sensitive consumers** asking for low-impact products

THE TECHNOLOGY

- ▶ **Distinctive features** thanks to new bio-materials
LRR improvement at high performance level

THE PRODUCT

- ▶ **The Green Performance tyre** already homologated on the new platforms of **premium OEMs**

Introduction on the EUROPEAN MARKET:

- ▶ Presentation to Italian Institutions in Rome
- ▶ International Launch Event with 100 journalists + 350 top customers, with self-drive tests at the
- ▶ International Circuit of Nardò
- ▶ Country presentations in Cinturato relevant markets

Example of Sales ACTIVATION:

- ▶ Temporary sales push to increase tyre replacement before summer holidays
- ▶ Limited in
 - SCOPE: only in ITALY, only in some distribution channels
 - PRODUCT RANGE only Cinturato family
 - TIME May, 25 –July, 31
- ▶ Mechanics: upon purchase of a set of Cinturato tyres (sell out prices range from 250 € to 1,200 €) the end user gains Agip fuel points worth from 15€ to 60 €

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Pirelli Eco Technology - Achievements



- ▶ **Solid growth in retrofit systems sales**, in main accessible markets (Italy and Holland)
- ▶ **Homologation in Germany and China** expected at beginning second half '09: about to enter promising "emissions controlled" markets
- ▶ Scouting activities and new trials in **Brazil, Portugal & Spain** starting in May '09
- ▶ **New silicon carbide plant in Romania:**
 - ▶ ISO 9001 certification obtained
 - ▶ fully integrated low cost industrial production started
- ▶ **Own distribution and service** operations in 10 European countries, with synergies also with Pirelli Tyre sales reps



Pirelli Eco Technology 1Q09 Key Financial Results



€/mln

	1Q09	1Q08	YoY
Volumes			
<i>Filters</i>	903	122	
<i>Gecam (l/mln)</i>	21.5	24.5	-12.2%
Revenues	14.3	16.6	-13.9%
<i>Filters</i>	3.5	0.5	
<i>Gecam</i>	9.0	14.7	
Ebitda	(2.3)	(1.9)	n.m.
<i>Margin</i>	<i>n.m.</i>	<i>n.m.</i>	
Ebit	(2.8)	(2.1)	n.m.
<i>Margin</i>	<i>n.m.</i>	<i>n.m.</i>	
Net income	(3.4)	(2.2)	
NFP	26.8	8.3	



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Pirelli Group – Results as of March 31, 2009

Profit & Loss and Net Financial Position by Business Unit

€/mln	Pirelli Tyre		Pirelli Eco Technology		Pirelli Real Estate		Broadband Access		Others		Pirelli & C. Cons.	
	31.03.09	31.03.08	31.03.09	31.03.08	31.03.09	31.03.08	31.03.09	31.03.08	31.03.09	31.03.08	31.03.09	31.03.08
	Sales	926,9	1.076,9	14,3	16,6	53,8	74,7	44,0	28,3	4,0	1,4	1.043,0
Δ%		-13,9%		-13,9%		-28,0%		55,5%				-12,9%
Organic Sales	926,9	1.044,3	14,3	16,6	53,8	74,7	44,0	28,3	4,0	1,4	1.043,0	1.165,3
Δ%		-11,2%		-13,9%		-28,0%						-10,5%
EBITDA before Restruct Costs	107,8	151,0	(2,3)	(1,9)	(0,5)	24,6	2,7	1,3	(6,0)	(2,9)	101,7	172,1
% on sales	11,6%	14,0%	n.s.	n.s.	n.s.	32,9%					9,8%	14,4%
EBITDA	104,3	148,5	(2,3)	(1,9)	(0,5)	22,3	2,7	1,3	(6,0)	(2,9)	98,2	167,3
EBIT before Restruct Costs	61,0	102,8	(2,8)	(2,1)	(2,2)	22,7	2,5	1,1	(8,2)	(4,6)	50,3	119,9
% on sales	6,6%	9,5%									4,8%	10,0%
Restructuring Costs	(3,5)	(2,5)				(2,3)					(3,5)	(4,8)
EBIT	57,5	100,3	(2,8)	(2,1)	(2,2)	20,4	2,5	1,1	(8,2)	(4,6)	46,8	115,1
% on sales	6,2%	9,3%									4,5%	9,6%
Δ%		-42,7%										-59,3%
Result from Equity Participation	3,5	0,1			(12,5)	(0,2)			9,8	(16,4)	0,8	(16,5)
EBIT post Result from Equity Part.	61,0	100,4	(2,8)	(2,1)	(14,7)	20,2	2,5	1,1	1,6	(21,0)	47,6	98,6
Financial Income/Charges	(23,1)	(15,2)	(0,6)	(0,1)	0,2	(2,5)	0,4	(2,0)	2,9	17,8	(20,2)	(2,0)
Fiscal Charges	(23,3)	(27,5)	0,0	0,0	(2,1)	(5,4)	(0,1)	(0,1)	(0,8)	3,0	(26,3)	(30,0)
Net Result before Discont. Oper.	14,6	57,7	(3,4)	(2,2)	(16,6)	12,3	2,8	(1,0)	3,7	(0,2)	1,1	66,6
% on sales	1,6%	5,4%									n.s.	5,6%
Discontinued Operations						0,7				(4,9)	0,0	(4,2)
Net income	14,6	57,7	(3,4)	(2,2)	(16,6)	13,0	2,8	(1,0)	3,7	(5,1)	1,1	62,4
% on sales	1,6%	5,4%									n.s.	5,2%
Attributable Net income					(15,8)	11,6					9,5	33,8
Net Financial Position	1.521,8	843,8	26,8	8,3	309,3	300,3	(32,3)	33,4	(546,7)	(334,8)	1.278,9	851,0

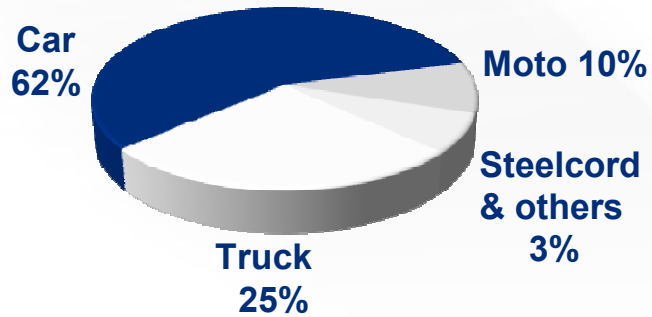
Pirelli Group: Net financial position 1Q09 by business

€/mln

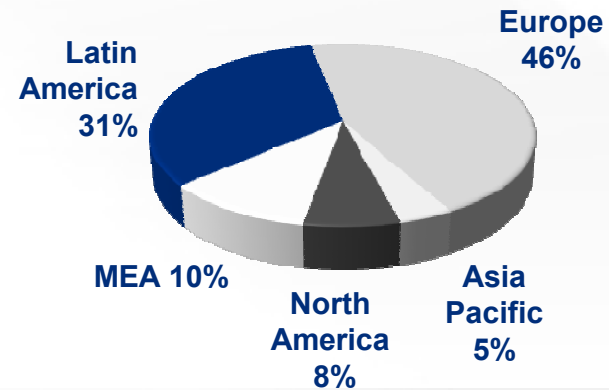
	TYRE	PRE	Other Business	Corporate	P&C Group Cons
Gross Debt	1,844	948	39	611	2,365
to Corporate	518	492	37		
Financial receivables	(106)	(609)	(34)	(1,049)	(721)
Cash and cash equivalents	(216)	(30)	(3)	(116)	(365)
Net Financial Position	1,522	309	2	(554)	1,279

1Q09 Pirelli Tyre

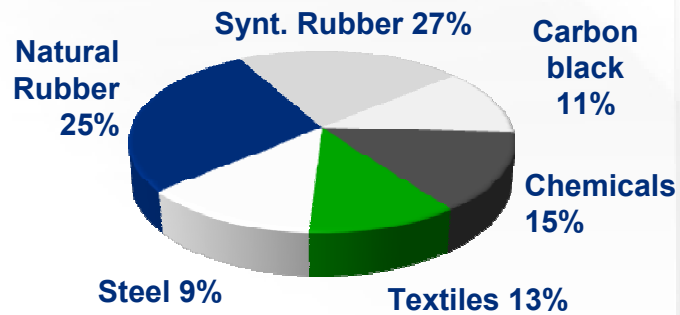
Sales by segment



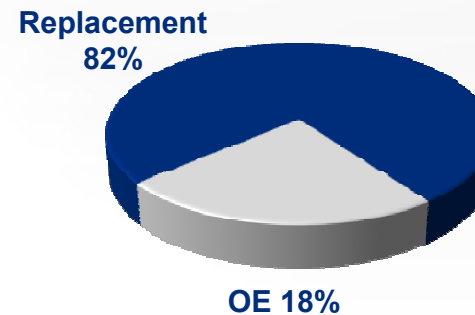
Sales by region



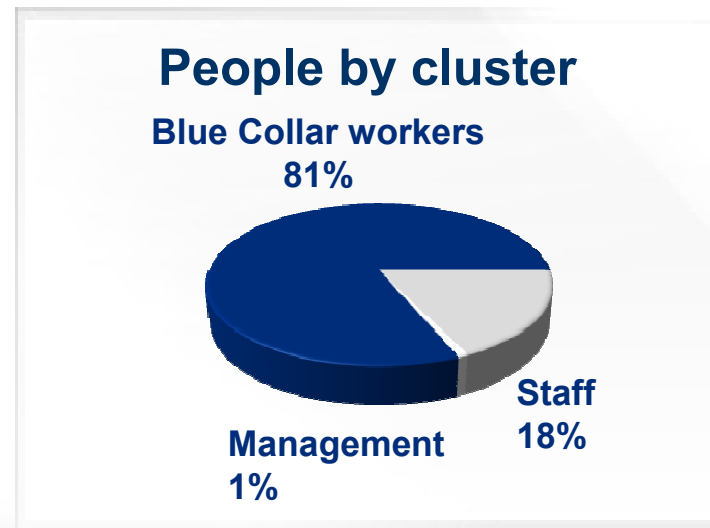
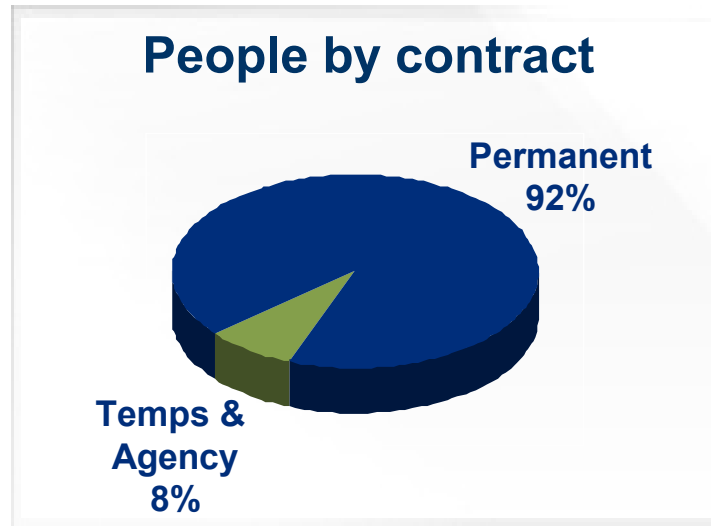
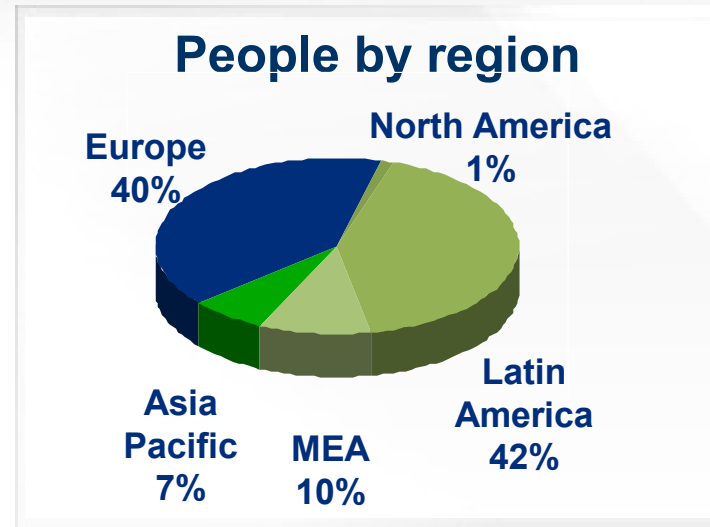
Raw material mix



Sales by channel



1Q09 Pirelli Tyre



1Q09 Pirelli Tyre factories



PRE Consolidated Balance Sheet



€/mln

	1Q09	Dec. 2008	1Q08
Fixed Assets	555.9	589.1	869.4
<i>Of which participations</i>	374.4	405.7	582.3
<i>Of which Goodwill</i>	137.8	137.8	222.5
Net Working Capital	139.4	133.1	205.8
Net Invested Capital	695.3	722.2	1,075.2
Net Equity	320.1	366.4	717.6
<i>Of which Group net equity</i>	317.1	361.7	712.0
Provisions	66.0	66.3	57.3
Net Financial Position	309.3	289.5	300.3
<i>Of which shareholders loans</i>	(589.1)	(572.3)	(507.6)
Total Net financed invested capital	695.3	722.2	1,075.2
Net Financial Position excluding shareholders loans	898.4	861.8	807.9
Net Investment Capital excluding shareholders loans	1,284.4	1,294.5	1,582.8
Gearing	2.81	2.35	1.13

PRE Consolidated Net Cash Flow



€/mln

	1Q09	1Q08
EBIT including net income investments before Restructuring costs and devaluations	(2.2)	22.7
Depreciation	1.7	1.9
Change in non-current financial assets	(8.3)	(0.9)
Change in other non-current assets	0.1	(4.6)
Change in Net Working Capital, Provisions and Other	(4.4)	(22.5)
Free cash flow	(13.1)	(3.3)
Impact of Facility management	0.0	0.3
Payment of Restructuring costs	(6.8)	(0.9)
Financial and tax expenses/income	0.1	(6.6)
Cash Flow before dividends	(19.8)	(10.6)
Dividends paid by the parent Company	0.0	0.0
Net cash flow	(19.8)	(10.6)
Increase in share capital	0.0	0.0
Purchase/sale of treasury shares	0.0	0.0
Total cash flow	(19.8)	(10.6)

PRE Breakdown by Business



€/mln

	1Q09								
	Total	SPVs and Funds Results	Total Service Platform	Fund & asset MNGT fees	Agency	Property	Facility	NPL Service	Holding/ other
Consolidated Revenues	53.8	6.1	45.4	15.1	6.0	16.4	4.3	3.6	2.3
EBIT before restructuring costs	(2.2)	(0.9)	3.7	5.2	(1.8)	2.7	0.6	(2.9)	(5.0)
Net income from investments	(12.5)	(12.5)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT including net income from investments	(14.7)	(13.4)	3.7	5.2	(1.8)	2.7	0.6	(2.9)	(5.0)
Interest Income from Equity Participations	8.5	8.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT including net income from investments and Interest Income from Equity Participations	(6.2)	(4.9)	3.7	5.2	(1.8)	2.7	0.6	(2.9)	(5.0)

	1Q08								
	Total	SPVs and Funds Results	Total Service Platform	Fund & asset MNGT fees	Agency	Property	Facility	NPL Service	Holding/ other
Consolidated Revenues	74.7	19.5	70.9	33.3	7.8	14.4	4.4	11.0	(15.7)
EBIT before restructuring costs	22.7	4.7	21.6	18.4	(2.9)	2.9	0.2	2.9	(3.6)
Net income from investments	(0.2)	(0.2)	0.0	0.0	(0.1)	0.1	0.0	0.0	0.0
EBIT including net income from investments	22.5	4.5	21.6	18.4	(2.9)	3.0	0.3	2.9	(3.6)
Interest Income from Equity Participations	7.5	7.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT including net income from investments and Interest Income from Equity Participations	30.0	12.0	21.6	18.4	(2.9)	3.0	0.3	2.9	(3.6)

PRE Breakdown by Country



€/mln

	1Q09					
	Total	Italy	Germany	Poland	NPL	Holding/ other
Consolidated Revenues	53.8	31.3	13.5	2.3	4.6	2.3
EBIT before restructuring costs	(2.2)	2.4	2.3	0.5	(2.3)	(5.0)
Net income from investments	(12.5)	(8.2)	(7.1)	0.2	2.6	0.0
EBIT including net income from investments	(14.7)	(5.7)	(4.8)	0.6	0.3	(5.0)
Interest Income from Equity Participations	8.5	2.5	3.7	0.5	1.7	0.0
EBIT including net income from investments and Interest Income from Equity Participations	(6.2)	(3.3)	(1.0)	1.1	2.0	(5.0)

	1Q08					
	Total	Italy	Germany	Poland	NPL	Holding/ other
Consolidated Revenues	74.7	50.3	13.3	12.9	13.9	(15.7)
EBIT before restructuring costs	(22.7)	16.9	1.7	2.7	5.0	(3.6)
Net income from investments	(0.2)	(1.6)	(3.7)	(0.1)	5.3	0.0
EBIT including net income from investments	22.5	15.4	(2.0)	2.6	10.2	(3.6)
Interest Income from Equity Participations	7.5	2.7	2.5	0.2	2.1	0.0
EBIT including net income from investments and Interest Income from Equity Participations	30.0	18.1	0.5	2.8	12.3	(3.6)

Investment Asset Allocation (Market Value)



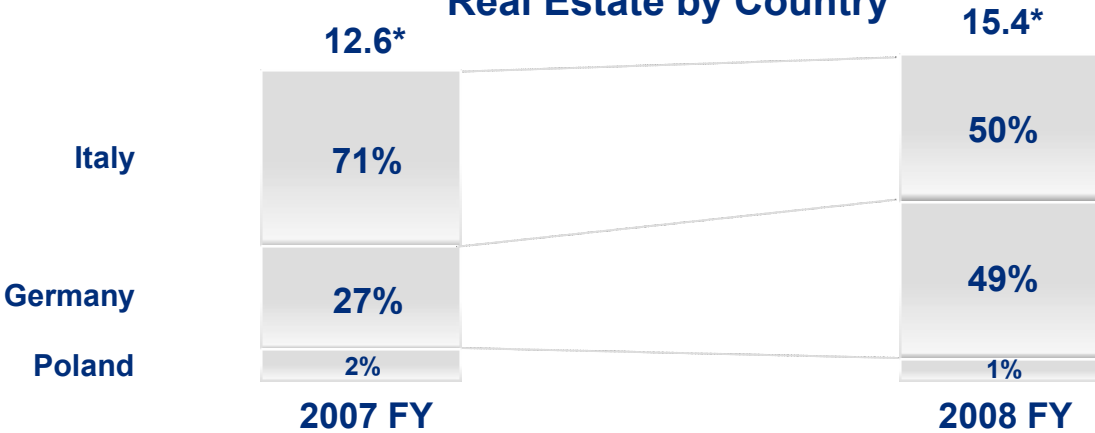
€/bln

■ NPL (book value)

By Product



Real Estate by Country



* Of which participated by PRE: 12 €/bln in 2007 and 15 €/bln in 2008



Real Estate Portfolio in Italy (market value)



By Cluster	2008 FY
€/bln	
100% (market value)	7.6⁽¹⁾
Commercial	67%
▶ Core	(26%)
▶ Yielding	(41%)
Development	16%
▶ Pre-let ⁽²⁾	(3%)
SoHo for disposal	12%
Residential	5%

Focus on commercial portfolio ⁽³⁾			
€/bln			
Core asset: 80% in Rome & Milan			
	Core	Yielding	Total
Total portfolio	1.6	2.6	4.2
Rent yield	5.7%	7.0%	6.5%
Avg. contract duration	6.0	8.3	7.4
Occupancy rate	91%	95%	94%

Key tenants

Core: ENI, Gruppo Espresso, La Rinascente – Upim, Presidenza del Consiglio, Fintecna, FAO, Alenia, Cisco.

Yielding: ENEL, Telecom Italia, Prada, TNT, Regione Sicilia.

⁽¹⁾ Italy figures include third parties fund. Book Value equal to 6.8 €/bln
⁽²⁾ Pre Let represents development projects with let rental contract already signed
⁽³⁾ Data is based on Book Value figures (AUM PRE participated)



Real Estate Portfolio in Germany (market value)



By Cluster	2008 FY
€/bn	
100% (market value)	7.6⁽¹⁾
Commercial	60%
▶ Core	(26%)
▶ Yielding	(34%)
Residential	37%
Pre-let development	3%

Focus on commerc. / resid. Portfolio ⁽²⁾			
	€/bn		
	Commercial	Residential	Total
Total portfolio	4.6	2.7	7.3
Gross yield	6.3%	6.9%	6.6%
Contract duration	12.5	n.m.	-
Fluctuation ⁽³⁾	n.m.	12%	-
Occupancy rate	98%	94%	96%

⁽¹⁾ Book value equals to 7.4 €/bn

⁽²⁾ Data is based on Book Value figures (AUM PRE Participated)

⁽³⁾ Fluctuation = Tenants rotation on same portfolio

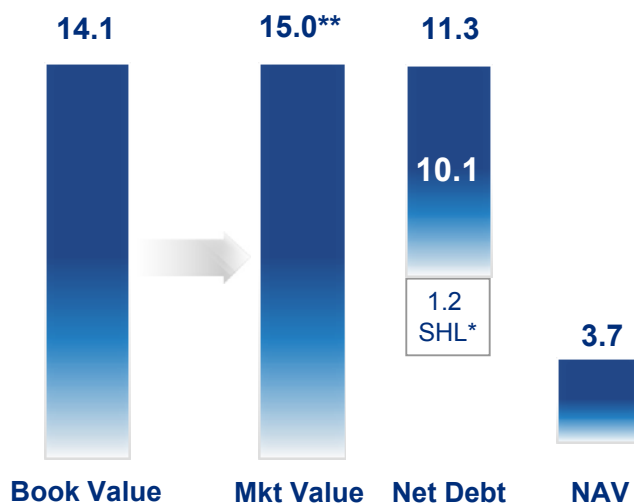
Pirelli Real Estate: Net Asset Value as of Dec. 2008



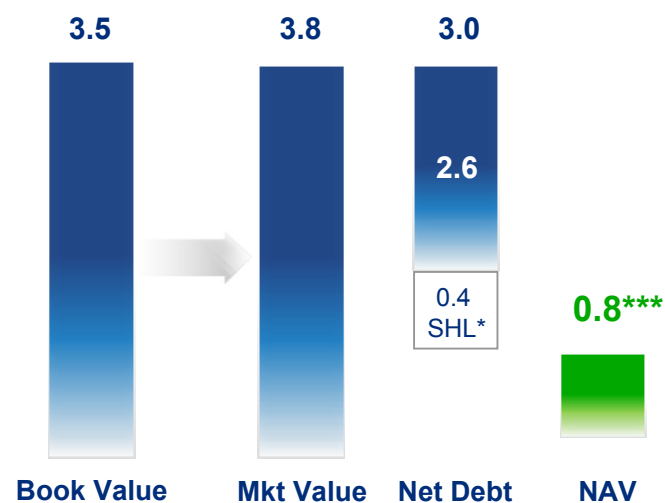
€/bln

Real Estate NAV at 100%

■ AUM RE participated



Real Estate NAV Pro Quota*



- ▶ Despite devaluation in 2008, the real estate portfolio shows a pro quota implied capital gain (difference between Market value and Book value) of approx. 260 €/mln, with a total real estate NAV of 0.8 €/bln

* SHL=Shareholders' Loan

** Figures include only assets in which PRE owns a stake, while including third party funds management total AUM is 15.4 €/bln (Market Value)

*** NAV in 2007 was 1.0 €/bln

Pirelli Broadband Access '08 Key Financial Results



€/mln

	1Q09	1Q08	YoY
Revenues	44.0	28.3	+55.5%
Ebitda	2.7	1.3	+107.6%
<i>Margin</i>	<i>6.1%</i>	<i>4.6%</i>	<i>+1.5pp</i>
Ebit	2.5	1.1	+127.3%
<i>Margin</i>	<i>5.6%</i>	<i>3.9%</i>	<i>+1.7pp</i>
Net income	2.8	(1.0)	n.m.
NFP	(32.3)	33.4	n.m.

